

GLOBAL CREDIT EXPRESS
PILOT LOAN PROGRAM

ORIGINATORS
(as of 06/10/15)

[The following Originators have executed a GCE - Master Referral Fee Agreement with Ex-Im Bank.]

<u>Originators</u>	<u>Primary Contact</u>	<u>Primary Office</u>	<u>Phone Number Ext.</u>
• PNC Bank	Bob Mayer <robert.mayer@pnc.com>	Pittsburgh, PA	(412-762-2585)
• HSBC USA	Mark Luppi <mark.j.luppi@us.hsbc.com>	New York, NY	(212-525-5937)
• Silicon Valley Bank	Li Song <lsong@svb.com>	Santa Clara, CA	(408-654-1053)
• MB Financial Bank	Chantal Wittman <CWittman@mbfinancial.com>	Rosemont, IL	(847-653-2855)
• First American Bank	Eva Aquino <EAquino@firstambank.com>	Elk Grove, IL	(847-586- 2279)
• Huntington National Bank	Craig Larson <craig.larson@huntington.com>	Troy, MI	(248-244-3663)
• Regions Financial Corporation	Carson Strickland <carson.strickland@regions.com>	Mobile, AL	(251-690-1396)
• CFS International Capital Corp	Ralph Clumeck <rclumeck@xportmanager.com>	Irvine, CA	(949-336-8500) x-205
• Trade Acceptance Group	Ursula Wegrzynowicz <Ursula@TradeAcceptance.com>	Park Ridge, IL	(874-268-3611)
• Meridian Finance Group	Gary Mendell <gmendell@meridianfinance.com>	Santa Monica, CA	(310-260-2130)
• Export Insurance Services	Angela Johnson <AJohnson@ExportInsurance.com>	Atlanta, GA	(706-210-4379)
• 1 st United Bank	Jaime Zamudio <jzamudio@1stunitedbankfl.com>	Miami, FL	(305-341-5365)

<u>Originators</u>	<u>Primary Contact</u>	<u>Primary Office</u>	<u>Phone Number Ext.</u>
• Banesco USA	Ana Lorenzo <alorenzo@banesco.com>	Coral Gables, FL	(786-552-0553)
• Umpqua Bank	Tony Oriti <tonyoriti@umpquabank.com>	Portland, OR	(415-248-8027)
• GBC International Bank	Annie Pan <apan@gbcib.com>	Los Angeles, CA	(626-243-1180)
• In-Compass International	Kay Carrico <kay@expertsinexports.com>	Albuquerque, NM	(505-350-7361)
• Commerce Bank	Brian Gordon <brian.gordon@commercebank.com>	Kansas City, MO	(816-234-2608)
• World Trade Consult, LLC	John Koch <johnk@worldtradeconsult.com>	St. Charles, MO	(636-922-9552)
• Global Business Solutions	Kathy Edwards <kathy@gbsus.com>	Winston-Salem, NC	(800-499-6065)
• City National Bank	Stewart Ekelund <stewart.ekelund@cnb.com>	Los Angeles, CA	(213-637-8607)
• Community State Bank	Nate Newhouse <nnewhouse@ecomcommunitybank.org>	Spencer, IA	(712-262-3030)
• Pacific Mercantile Bank	Peter Ramirez <pete.ramirez@pmbank.com>	Ontario, CA	(909-937-7272)
• Penn International Insurance	Randy Penn <rpenn@pennintl.com>	San Antonio, TX	(210-737-7366) x-102
• Stone Adams Financial Partners	Nick Walters <n.walters@stoneadams.us>	Jackson, MS	(601-961-6888)
• Amegy Bank of Texas	TJ Raguso <tj.raguso@amegybank.com>	Houston, TX	(713-232-2028)
• Illinois International Trade Ctr	Hongxia (Mary) Ma <hma@govst.edu>	University Park, IL	(708-534-6976)
• Union Bank N.A.	Thomas Burr <thomas.burr@unionbank.com> Giancarlo Vestri <giancarlo.vestri@unionbank.com>	Los Angeles, CA San Francisco, CA	(213-236-5483) (415-705-7588)

<u>Originators</u>	<u>Primary Contact</u>	<u>Primary Office</u>	<u>Phone Number Ext.</u>
• Cadence Bank	Ianni Palandjoglou <ianni.palandjoglou@cadencebancorp.com> M.G. Shetty <mg.shetty@cadencebank.com>	Houston, TX Houston, TX	(713-871-3908) (713-871-3990)
• Export Risk Management, Inc.	Carey Fiertz <cfiertz@exportrisk.com>	Salisbury, CT	(860-435-0430)
• Florida Export Finance Corp.	Roberto Rivera <roberto.fefc@gate.net>	Miami, FL	(786-845-0400)
• Eureka Capital Insurance Svcs	Dawson Beattie <dawson@crediteureka.com>	San Francisco, CA	(415-637-1447)
• JMD Services	Joseph A. McDonald <joemcdna@aol.com>	Memphis, TN	(901-818-5380)
• Drake Finance Group	Richard Lopez <rlopez@drakefinance.com>	Miami, FL	(305-854-0101)
• East West Bank	K.Y. Cheng <ky.cheng@eastwestbank.com>	Pasadena, CA	(626-768-6833)
• BOKF, N.A.	Mariella Zorrilla de Vázquez <mvazquez@bokf.com> Guy Lamb <glamb@bokf.com>	Houston, TX Tulsa, OK	(713-289-5875) (918- 588-6271)
• ARI Global	Michael Marselli <mike@ariglobal.com>	Tampa, FL	(813-288-8680)
• Tarnet Insurance Services	Brett Tarnet <brett@btarnet.com>	Newbury Park, CA	(805-375-2373)
• Melrose Credit Union	Gerald Goldenbroit <GeraldG@melrosecu.org>	Briarwood, NY	(718-658-9800) x-1058
• Global Trade Insurance	Luis Castillo <luiscastillo@globaltradeandfinancing.com>	Miami, FL	(305-992-7283)
• Export Finance Assistance Center of Washington	Doug Kemper <doug.kemper@efacw.org>	Seattle, WA	(206-256-6127)

<u>Originators</u>	<u>Primary Contact</u>	<u>Primary Office</u>	<u>Phone Number Ext.</u>
• The Credit Insurance Source	Stuart Schechter <stuschechter@optonline.net>	Matawan, NJ	(732-566-1664)
• Trade Credit Insurance Agency	Edward Arnold <earnold@tciallc.com>	Williamsville, NY	(716-932-7713)
• Banner Bank	Rita Dillon <rdillon@bannerbank.com>	Bellevue, WA	(425-576-4391)
• One Source Risk Management	Lillian Reimer <lillian@onesourcerm.com>	Sugar Land, TX	(281-240-3102)
• Miami MBDA Business Center	Marie Gill <marie@miamimbdacenter.com>	Miami, FL	(305-576-7888)
• Invest Atlanta	Steven Thompson <sthompson@investatlanta.com>	Atlanta, GA	(404-588-5471)
• L.A. MBDA Business Center	Ron Lowe <ron.lowe@lacity.org>	Los Angeles, CA	(213-978-1533)
• Bank of Atlanta	Noble Jones <njones@bankofatlanta.com>	Atlanta, GA	(678-495-1650)
• United Risk Consultants	Roger Cunningham <roger.cunningham@unitedriskconsultants.com>	Dallas, TX	(214-389-1757)
• Detroit MBDA Business Center	Diane Lee <dlee@detroitmbdacenter.com>	Detroit, MI	(313-873-3615)
• Nevada Industry Excellence-MEP	Terry Culp <terry_culp@nshe.nevada.edu>	Las Vegas, NV	(702-895-2615)
• Phoenix MBDA Business Center	David DeLeon <david@phoenixmbdacenter.com>	Phoenix, AZ	(602-294-6089)
• International Risk Consultants	Bill Evans <bevans@irc-group.com>	Des Plaines, IL	(847-462-0547)
• J. Maxime Roy, Inc	Warren Bares <warren@jmaximeroy.com>	New Iberia, LA	(337-235-7548)

- NJMEP (New Jersey MEP) Jeff Hoffman <jhoffman@njmep.org> Cedar Knolls, NJ (201-803-8813)
- Houston MBDA Business Center Roger Harris <roger.harris@hccs.edu> Houston, TX (713-718-8970)
- Securitas Global Risk Solutions Kirk J. Elken <kelken@securitasglobal.com> Wayne, PA (484-595-0100)
- Bank of Montana Deana R. Carlson <dcarlson@bankofmontana.com> Missoula, MT (406-829-7398)
 Daniel Day <dday@bankofmontana.com> Missoula, MT (406-829-2654)
- Illinois SBDC-ITC-Bradley Univ. James F. Foley <jff@fsmail.bradley.edu> Peoria, IL (309-677-3075)
- California Bank & Trust Alfred Ho <alfred.ho@calbt.com> Los Angeles, CA (213-593-2118)
- BridgeBank, N.A. Brenda Penrod <brenda.penrod@bridgebank.com> San Jose, CA (408-556-8397)
- Chicago MBDA Business Center Hans Bonner <hbonner@chicagombdacenter.com> Chicago, IL (312-755-2565)
- Monterey County Business Council Brian Turlington <bturlington@mcbc.biz> Monterey, CA (831-582-3235)
- Empire State Development Lennox Ruiz <lruiz@esd.ny.gov> New York, NY (212-803-2300)
- Alexandria Exim LLC Seree Weroha <weroha@gmail.com> Alexandria, VA (571-435-7608)
- Riverside MBDA Business Center Joshua Yoon <joshua.yoon@riversidembdacenter.com> Riverside, CA (951-637-7354) x-121
- San Francisco MBDA Bus.Center Nora J. Li <nli@sanfranciscombdacenter.com> San Francisco, CA (415-704-7415) x-311
- Bronx MBDA Business Center Sharon Higgins <shiggins@sobro.org> Bronx, NY (718-732-7580)
- CC Solutions Valerie Colville<valerie.colville@cc-solutions.net> New York, NY (917-975-8315)

- World Trade Center New Orleans Dominik Knoll< dknoll@wtcno.org> New Orleans, LA (504-529-1601)
- ExWorks Capital, LLC Robert E. Richardson<rrichardson@redridgefg.com> Chicago, IL (312-443-8541)
- International Trade Center
Univ. of Texas at San Antonio Robert M. McKinley<robert.mckinley@utsa.edu> San Antonio, TX (210-458-2020)
- Puerto Rico MBDA Center Teresa Berrios<tberrios@puertoricombdacenter.com> Hato Rey, PR (787-753-8484)
- Power Capital Direct Jorge A. Montero<jmontero@powercapitaldirect.com> Miami, FL (305-280-5883)
- Center for Int'l Trade Development
Southwestern College Victor Castillo<vcastillo@swccd.edu> Chula Vista, CA (619-482-6494)
- California Hispanic Chambers
of Commerce Alice Perez<at.aja@cahcc.com> Sacramento, CA (916-444-2221)