

Data: All Figures

FIGURE 1: EXIM Long-Term Policies Compared to Major Competing Export Credit Agencies

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FIGURE 2: New Short-Term Official Export Credit and Working Capital Volumes, 2015

Country	Authorized Amount (in billions USD)
U.S. (EXIM)	4.8
China (Sinosure)	363.9
Korea (KSURE)	131.3
Japan (NEXI)	52.9
India (ECGC)	47.6
Canada	47.1
Germany	12.2
Italy	1.8
United Kingdom	0.0

Source: Exim, Bilateral Arrangement

FIGURE 3: The Export-Import Bank of the United States

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FIGURE 4: Illustration of an ECA Pull Loan

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FIGURE 5: New OECD MLT Official Export Credit Support Volumes

	2011	2012	2013	2014	2015
Austria	0.70	1.40	1.10	1.10	1.35
Canada	1.90	1.90	1.90	1.80	2.20
Denmark	2.20	3.90	3.80	2.50	2.00
Finland	3.10	1.80	2.30	3.60	5.90
France	15.90	13.00	9.50	8.30	7.60
Germany	16.70	21.60	22.60	14.20	15.85
Italy	8.00	5.40	5.40	5.90	5.38
Japan	5.90	3.90	2.10	5.60	4.44
Korea	9.80	22.60	14.80	14.40	9.54
Netherlands	2.90	2.20	3.20	4.50	2.50
Norway	3.00	2.20	2.80	6.40	1.90
Spain	4.40	2.00	1.20	1.70	2.20
Sweden	6.30	5.10	4.20	2.30	2.00
UK	4.20	2.90	3.90	3.00	1.30
US	21.40	31.30	14.50	12.10	5.80
Other OECD	8.70	8.00	8.60	9.70	8.10
Total (billion usd)	115.10	129.20	101.90	97.10	78.06

Sources: EXIM, bilateral engagement, Berne Union, annual reports

FIGURE 6: BRICS New MLT Export Credit Support Volumes

	2011	2012	2013	2014	2015
Brazil	4.8	2.7	4.1	1.3	4.2
China	28.3	35.4	40.6	58.0	50.9
India	6.2	5.3	5.1	4.5	4.4
South Africa	0.1	0.5	0.3	0.6	0.2
Russia		0.0	0.7	1.0	0.6
Total (Billion usd)	39.4	43.9	50.8	65.4	60.3

Sources: EXIM, bilateral engagement, Berne Union, annual reports

FIGURE 7: New Investment Support

	2011	2012	2013	2014	2015
China	17	25	31	43	49
Other ECAs	42	59	42	51.8	42
Total (Billion usd)	59	84	73	94.8	91

Sources: EXIM, bilateral engagement

FIGURE 8: Untied and Market Window MLT (Billions USD)

	2011	2012	2013	2014	2015
China*	2	3	3	8	8
Korea	2	3	3	8	8
Japan*	2	3	3	8	8
Other OECD	9	13	14	7	4
TOTAL (Billion usd)	15	22	23	31	28

* Untied financing is not reported by China and Japan but is assumed to be comparable with the figures reported by Korea.

Sources: EXIM, bilateral engagement

FIGURE 9: Official Trade-Related Activity

	2011	2012	2013	2014	2015
OECD MLT	115	129	102	97	78
Non-OECD MLT	40	44	51	62	61
Untied and Market Windows	13	18	21	32	27
Investment Support	59	84	73	95	91
Total (Billion usd)	226	275	246	286	256

Sources: EXIM, bilateral engagement, Berne Union annual reports

FIGURE 10: China-Africa Financing Mix, 2013-2025

The Export-Import Bank of China	750,000,000
Other Chinese Government Sources	250,000,000

Sources: Economist Corporate Network Interview, South China Morning Post, November 18, 2013

FIGURE 11: China EXIM's Portfolio, Percent of Loans Outstanding by Type

	2007	2008	2009	2010	2011	2012	2013	2014
Concessional and other Loans	10%	15%	18%	20%	25%	40%	38%	41%
Export Buyer's Credit	16%	11%	13%	14%	14%	12%	13%	13%
Export Seller's Credit	62%	52%	48%	42%	38%	28%	27%	24%
Import Credit	12%	23%	22%	24%	23%	20%	22%	22%

Source: Prospects and Challenges on China's 'One Belt, One Road': A Risk Assessment Report, The Economist, 2015

Pg. 24 Medium and Long-Term Official Export Credit Volumes

Country	MLT (Billion usd)
Austria	1.4
Canada	2.2
Denmark	2
Finland	5.9
France	7.6
Germany	15.9
Italy	5.4
Japan	4.4
Korea	9.5
Netherlands	2.5
Norway	1.9
Spain	2.2
Sweden	2
UK	1.3
US	5.8
Israel	0.4
Turkey	0
Brazil	4.2
China	51
India	4.4
South Africa	0.2
Russia	0.6
TOTAL	131

FIGURE 12: Growth Rate in Volumes of Exports of Goods and Services and Appreciation of the Dollar

	2009	2010	2011	2012	2013	2014	2015
Major advanced economies (G7) (LHS)	-13.36	12.71	5.79	2.27	1.84	3.76	3.76
United States (LHS)	-8.79	11.90	6.85	3.42	2.80	3.38	1.50
Trade Weighted U.S. Dollar Index (RHS)	101.72	99.57	100.75	99.06	102.00	111.20	122.83

Sources: IMF World Economic Outlook, Federal Reserve Bank of St. Louis (Federal Reserve Economic Data)

Figure 13: Proxy for Bank Borrowing Costs – Average of Select* Banks' Five-Year CDS Curves

[Available Upon Request]

FIGURE 14: Net External Capital Flows into Emerging Markets (in billions USD)

	Commercial Banks*
2007	447
2008	68
2009	-11
2010	176
2011	176
2012	111
2013	173
2014	171
2015 (Estimated)	-200
2016 (Forecasted)	-77

Source: Institute for International Finance

* Net disbursements from commercial banks (excluding credits guaranteed or insured under credit programs of creditor governments). This generally includes bond purchases by commercial banks.

FIGURE 15: Offices Outside of Home Country (JBIC, EDC, KEXIM, and SACE)

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FIGURE 16: Authorized Amount by Transaction Budget Cost Level (Excluding Aircraft)

	CY 2013	CY 2014	CY 2015
BCL 1	295.8	0	0
BCL 2	280	83.45288	81.17282
BCL 3	2788.4	2274.486	1500
BCL 4	175.8	611.6663	2.406043
BCL 5	971.3	380.6543	26.98098
BCL 6	1178.8	870.8272	26.98939
BCL 7	366.5	194.0625	73.28014
BCL 8	26.6	81.18371	1.371283
Grand Total	6083.1	4496.333	1712.201

Source: EXIM

FIGURE 17: Transaction Count by Transaction Budget Cost Level (Excluding Aircraft)

	CY 2013	CY 2014	CY 2015
BCL 1	1	-	-
BCL 2	8	13	15
BCL 3	10	9	2
BCL 4	32	14	1
BCL 5	35	27	5
BCL 6	45	23	16
BCL 7	25	10	2
BCL 8	9	3	1
Grand Total	165	99	42

Source: EXIM

FIGURE 18: EXIM Relative Competitiveness with Other ECAs on Cover Policy and Use of Risk Mitigants

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FIGURE 19: Number and Volume of Long-Term Direct-Loan Transactions

	Number of Transactions	Volume (\$m)
2000	7	930.90
2001	11	857.80
2002	2	295.60
2003	1	52.70
2004	5	227.10
2005	0	0.00
2006	3	56.50
2007	0	0.00
2008	2	356.00
2009	14	3025.50
2010	16	4255.50
2011	17	6315.00
2012	18	11752.00
2013	18	3796.38
2014	2	638.46
2015	0	0.00

Source: EXIM

FIGURE 20: Volume of EXIM Direct Loans and Guarantees

*Billions USD	2012	2013	2014	2015
Direct Loans Export Value	14.25	3.45	0.92	0.00
Guarantees Export Value	15.19	10.68	11.05	6.46

Source: EXIM

FIGURE 21: Fixed-Rate EXIM Guaranteed Bond Issuances Compared to CIRR (bps)

	Capital Goods and Services	Aircraft
2014	70	50
2015	58	53

Source: EXIM

FIGURE 22: Average of EXIM Spreads over LIBOR, 2015 (bps)

	Long-Term Aircraft	Long-Term Capital Goods and Services
2014	46	60
2015	40	150

Source: EXIM

FIGURE 23: Foreign ECAs Total Premia-Related OECD Notifications

	2015	2014	2013	2012	2011
Non-Concessional Matching of Participant or Non-Participant	0%	0%	0%	0%	0%
Buyer Risk Credit Enhancements	11%	3%	5%	13%	2%
High Income OECD or High Income Euro Area	37%	29%	26%	36%	42%
Country Risk Mitigation	0%	0%	0%	0%	0%
Non-Sovereign Better than CC1	30%	39%	41%	42%	40%
Non-Sovereign Better than CRA	6%	8%	7%	6%	2%
Third Country Guarantee	17%	21%	21%	3%	14%

Source: OECD Notifications

FIGURE 24: Boeing's Sources of Commercial Aircraft Deliveries Financing, 2015

2015	
25% Cash	25%
33% Capital Markets	33%
30% Bank Debt	30%
11% Export Credit	11%
1% Other	1%

Source: Boeing

FIGURE 25: 2011 ASU Minimum Premium Rates (Spread Basis), 2011-2015

Risk Categories	2011				2012			
	Feb-11	Apr-11	Jul-11	Oct-11	Jan-12	Apr-12	Jul-12	Oct-12
1 (AAA to BBB-)	137	137	137	137	149	147	144	142
2 (BB+ and BB)	184	147	147	162	178	188	192	189
3 (BB-)	194	159	161	177	195	203	207	204
4 (B+)	208	174	180	198	217	224	227	222
5 (B)	234	196	202	222	244	261	266	263
6 (B-)	236	204	210	231	252	268	275	271
7 (CCC)	252	220	228	251	276	297	300	303
8 (CC to C)	257	226	234	257	282	304	307	310
Risk Categories	2013				2014			
	Jan-13	Apr-13	Jul-13	Oct-13	Jan-14	Apr-14	Jul-14	Oct-14
1 (AAA to BBB-)	108	98	98	98	98	89	89	89
2 (BB+ and BB)	174	154	148	151	153	137	125	126
3 (BB-)	190	171	165	167	170	155	144	144
4 (B+)	209	192	184	186	194	178	168	166
5 (B)	240	215	205	208	214	194	183	185
6 (B-)	255	231	218	219	223	206	196	195
7 (CCC)	285	261	248	241	244	228	217	217
8 (CC to C)	292	267	255	248	250	234	223	222

Risk Categories	2015				2016	
	Jan-15	Apr-15	Jul-15	Oct-15	Jan-16	Apr-16
1 (AAA to BBB-)	89	89	89	98	108	119
2 (BB+ and BB)	136	141	140	154	168	177
3 (BB-)	153	159	154	168	181	190
4 (B+)	172	179	167	181	199	212
5 (B)	193	201	187	199	219	236
6 (B-)	208	217	202	214	233	247
7 (CCC)	234	238	230	238	256	277
8 (CC to C)	240	244	236	244	262	283

Source: EXIM

FIGURE 26: Number of Large Commercial Jet Aircraft Net Orders, 2007-2015

	2007	2008	2009	2010	2011	2012	2013	2014	2015
Boeing	1,413	662	142	530	805	1,203	1,355	1,432	768
Airbus	1,341	777	281	574	1,419	833	1,503	1,456	1,036
TOTAL	2,754	1,439	423	1,104	2,224	2,036	2,858	2,888	1,804

Sources: Boeing, Airbus

FIGURE 27: EXIM Project and Structured Finance Guarantees and Direct Loans

	Direct Loan	Guarantee
2005	0.000	2.089
2006	0.000	1.299
2007	0.000	2.137
2008	0.400	1.397
2009	5.601	0.508
2010	3.530	1.801
2011	4.711	2.056
2012	15.417	2.338
2013	3.091	2.077
2014	0.920	1.525
2015	0.000	1.500

Source: EXIM

FIGURE 28: suppliers for ExIm-supported U.S exporter in Durham, New Hampshire

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FIGURE 29: G-7 Co-financing Agreements, 2014

	EXIM	UKEF (United Kingdom)	EDC (Canada)	Euler Hermes (Germany)	COFACE (France)	SACE (Italy)	NEXI/JBIC (Japan)
EXIM		X	X	X	X	X	X
UKEF (United Kingdom)	X		X	X	X	X	
EDC (Canada)	X	X		X	X	X	
Euler Hermes (Germany)	X	X	X		X	X	X
COFACE (France)	X	X	X	X		X	X
SACE (Italy)	X	X	X	X	X		X
NEXI/JBIC (Japan)	X			X	X	X	

Source: EXIM

FIGURE 30: EXIM Renewable Energy Authorizations Made Under the CCSU

Fiscal Year	Renewable Energy Authorizations (in millions USD)	Change from Prior Year (Percent)
2015	6.7	-97%
2014	208	-19%
2013	257	-28%
2012	356	-51%
2011	721	117%
2010	332	

Source: EXIM

FIGURE 31: Number of OECD ECA Renewable Energy Offers Made Under the CCSU

	2010	2011	2012	2013	2014	2015
Rest of OECD	35	40	32	35	34	53
US ExIm	9	23	7	8	4	1
Total	44	63	39	43	38	54

Source: OECD notifications

FIGURE 32: Country Share of OECD Notified Renewable Energy Volumes

	2014
Austria	5.49%
Belgium	6.88%
Denmark	43.32%
Germany	27.49%
Japan	1.64%
Slovenia	0.04%
Spain	10.09%
Switzerland	0.39%
United States	4.66%

Source: OECD Notifications

	2015
Austria	4.64%
Belgium	1.62%
Czech Republic	0.40%
Denmark	43.61%
Finland	2.69%
Germany	30.14%
Italy	2.69%
Japan	4.04%
Netherlands	0.64%
Norway	1.99%
Spain	6.15%
Sweden	0.73%
Switzerland	0.14%
United States	0.51%

FIGURE 33: Denmark's Renewable Energy Offers by Type

	Wind	Biomass
2014	1,809,527,986	594,795,082
2015	2,025,195,541	240,996,476

Source: OECD Notifications

FIGURE 34: Germany's Renewable Energy Offers by Type

	Hydro Energy	Solar	Wind	Biomass
2014		22,792,997	1,502,818,239	
2015	363,666,798	20,980,777	1,160,236,957	20,980,777

Source: OECD Notifications

FIGURE 35: Estimated Chinese Support for Renewable Energy Exports

	China Ex-Im	CDB
Hydropower	4996	150
Wind/Solar/ Biofuels	680	0
Value (in millions USD)	5,676	150

Source: press articles

FIGURE 36: Chinese Support for Renewable Projects by Region

South & Central America	11%
South East Asia	11%
Africa	45%
South Asia	11%
Eastern Europe	11%
East Asia	11%

Source: press articles

FIGURE 37: EXIM SUPPORT OF SERVICES EXPORTS (in millions USD)

Industry	2013			2014			2015		
	Stand-Alone	Associated	Total	Stand-Alone	Associated	Total	Stand-Alone	Associated	Total
Rental & Leasing	\$0.00	\$579.80	\$579.80	\$0.00	\$396.50	\$396.50	\$0.00	\$15.40	\$15.40
Engineering & Consulting	\$156.90	\$194.60	\$351.50	\$249.90	\$5.80	\$255.70	\$162.70	\$0.20	\$162.90
Transportation	\$66.70	\$8.00	\$74.70	\$231.60	\$22.00	\$253.70	\$0.70	\$0.70	\$1.40
IT & Telecommunications	\$3.10	\$11.90	\$15.00	\$216.50	\$54.30	\$270.80	\$106.50	\$0.00	\$106.50
Oil & Gas and Mining	\$5.40	\$131.40	\$136.80	\$0.10	\$186.50	\$186.60	\$0.00	\$62.50	\$62.50
Legal & Banking	\$0.00	\$253.40	\$253.40	\$0.80	\$109.00	\$109.80	\$0.00	\$0.90	\$0.90
Other Services	\$5.40	\$59.30	\$64.70	\$4.50	\$89.00	\$93.50	\$9.70	\$0.00	\$9.70
Construction	\$6.80	\$16.60	\$23.40	\$0.60	\$83.00	\$83.60	\$10.80	\$1.50	\$12.30
Admin. & Support Services	\$15.50	\$0.00	\$15.50	\$0.10	\$12.10	\$12.20	\$0.00	\$0.00	\$0.00
Management Services	\$0.00	\$0.00	\$0.00	\$6.40	\$4.60	\$11.00	\$2.30	\$0.00	\$2.30
Medical	\$0.00	\$0.00	\$0.00	\$0.00	\$0.10	\$0.10	\$0.20	\$0.00	\$0.20
TOTAL	\$259.80	\$1,255.10	\$1,514.90	\$710.40	\$962.90	\$1,673.40	\$292.90	\$81.20	\$374.10

Source: EXIM

FIGURE 38: Acted On Applications Affected by Economic Impact

Medium- and Long-Term Applications	2011	2012	2013	2014	2015
Total Medium- and Long-Term Applications[1]	344	278	256	217	100
(of which, commercial passenger aircraft)			32	23	18
Cases Directly Affected by Economic Impact Mandate	135	98	103	99	33
(of which, commercial passenger aircraft)			17	23	18
Percent of Total Cases Directly Affected by Economic Impact Mandate	40%	35%	40%	47%	33%
(percent of commercial passenger aircraft)			53%	100%	100%
Percent of Total Cases that Received Detailed Economic Impact Analysis	<1%	4%	3.1%	2.8%	0%
(percent of commercial passenger aircraft)			0%	4.3%	0%

Source: EXIM

FIGURE 39: Percent of Foreign Value-Added in U.S. Manufacturing Exports

	1995	2000	2005	2008	2009	2010	2011
% Foreign Value Added in U.S. Manufacturing Exports	16.0	17.6	18.6	22.0	17.1	19.4	21.5

Source: OECD Trade in Value-Added Database (TIVA)

FIGURE 40: EXIM-Supported Transactions That Contain Foreign Content

	Authorizations	2011	2012	2013	2014	2015
Total Activity	Export Value (in millions USD)	20,695	29,625	12,759	12,599	6,494
	Number of Transactions	308	258	198	165	71
Transactions Containing Foreign Content	Export Value (in millions USD)	18,997	23,705	11,363	11,502	6,305
	Percentage of Total Value	92%	80%	89%	92%	97%
	Number of Transactions	124	125	129	102	46
	Percentage of Total Number	40%	48%	65%	62%	65%

Source: EXIM

FIGURE 41: Foreign Content within EXIM-Supported Transactions

Foreign Content	2010	2011	2012	2013	2014	2015
Volume (in millions USD)	1,604	2,373	3,545	1,242	1,444	573
Average per Transaction	14%	12%	15%	11%	15%	12%

Source: EXIM

FIGURE 42: Comparison of Content Policies of the G-7 ECAs, 2015

	EXIM	EDC (Canada)	Coface (France)	Hermes (Germany)	UKEF (United Kingdom)	Sace (Italy)	JBIC & NEXI (Japan)
Is there a requirement to ship foreign content from ECA's country?	Yes	No	No	No	No	No	No
Will the cover automatically be reduced if foreign content exceeds 15%?	Yes	No	No	No	No	No	No
Is there a minimum amount of domestic content required to qualify for cover?	No	No	Yes (20%)	Yes (30%-70% based on a three-tiered policy)	Yes (20%)	No (Prefer a minimum 30% domestic content)	Yes (30%)
Are foreign inputs still considered foreign content despite being transformed through domestic assembly?	Yes	No	No	No	No	No	No
When local cost support is maximized at 30%, is the amount of eligible foreign content decreased?	No	No	Yes	Yes	Yes	Yes	No

Source: EXIM and OECD ECAs

FIGURE 43: Recent Trends in EXIM Local Cost Support

In millions USD	Authorizations	2011	2012	2013	2014	2015
Total Medium- and Long-Term Activity[1]	Authorized Amount	\$8,780	\$15,118	\$5,824	\$4,383	\$1,727
	Number of Transactions	266	197	152	139	49
Medium- and Long-Term Activity Containing Local Costs	Number of Transactions	58	44	35	20	10
	Percentage of Total Number of Transactions	22%	22%	23%	14%	20%
Local Cost	Volume	\$955	\$3,534	\$808	\$275	\$25
	Percentage of Total Medium- and Long-Term Activity	11%	23%	14%	6%	1%

Source: EXIM

FIGURE 44: NUMBER OF TRANSACTIONS NOTIFIED FOR LOCAL COSTS BY COUNTRY ECA IN 2015

Country	Count of LC Not.
Germany	36
Sweden	21
Finland	13
Spain	13
Denmark	12
Italy	9
Belgium	8
Japan	7
Switzerland	7
Austria	6
Czech Republic	6
France	6
Netherlands	6
Poland	4
UK	4
US	4
Hungary	3
Korea	3
Canada	2
Norway	2
Slovenia	1
Total	173

Source: OECD Notifications

FIGURE 45: Documentation of Officially Supported Local Costs

	Local Costs Included In the Exporter's Contract	Local Costs Outside the Exporter's Contract	Local Costs Both Included In and Outside of Exporter's Contract	Total
Number	144	17	12	173
% of total	83%	10%	7%	100%

Source: OECD Notifications

FIGURE 46: Competitiveness of EXIM Local Cost Policy

How Does EXIM's Local Cost Policy Compared to Other ECAs	
ExIm is slightly less competitive	38%
ExIm is equally competitive	25%
ExIm is slightly more competitive	25%
ExIm is much more competitive	13%

Source: EXIM Exporter and Lender Survey

FIGURE 47: PR-17 Notifications

Notifications	2013	2014	2015
Statutory (Non-Availability)	15	9	5
General	1	1	0
Compensatory	9	9	0
Reachback	0	2	1
TOTAL	25	21	6

Source: EXIM Exporter and Lender Survey

FIGURE 48: EXIM Transactions by Purpose, 2015

	Private Sector Limitations		Private Sector Unwilling to Take Risks		Potential Competition		Total	
	(\$MM)	(#)	(\$MM)	(#)	(\$MM)	(#)	(\$MM)	(#)
Working Capital Guarantees	\$3	1	\$631	156			\$634	157
Short-Term Insurance	\$539	808	\$3,166	1,155			\$3,706	1,963
Medium-Term Insurance			\$1.30	2	\$27.60	12	\$29	14
Medium- & Long-Term Guarantees	\$113	3	\$36	13	\$5,607	41	\$5,756	57
Loans			\$9	22			\$9	22
TOTAL	\$655	812	\$3,844	1,348	\$5,634	53	\$10,133	2,213

Small loans for working capital, Source: EXIM

FIGURE 49: Primary Justification for Support: Cy 2014 And 2015

Sum of Million \$	2014	2015	Grand Total
Competition	46%	56%	50%
Private Sector Limitations	13%	6%	10%
Private Sector Unwilling to Take Risks	41%	38%	40%

Source: EXIM

FIGURE 50: Scope of OECD Tied Aid Rules

No Data Figures

FIGURE 51: Helsinki-Type Aid: Top Recipient Countries

Country	USD	# of Notifications
Iraq	363,666,798	1
Papua New Guinea	251,769,321	1
Philippines	2,257,531,583	7
Ukraine	923,154,179	1
Viet Nam	711,947,692	15
Total	4,508,069,573	25

Source: OECD Notifications

FIGURE 52: Overview of Offers to Provide Tied Aid and Helsinki-Type Tied Aid, 1995-2015

Year	Tied Aid	# of notifications	Helsinki Type-Tied Aid	# of Notifications
1995	6,977,307,309	626	3,943,695,436	226
1996	6,967,896,891	759	3,919,442,001	212
1997	5,641,339,538	603	3,302,247,534	195
1998	6,102,864,638	542	3,526,099,569	191
1999	7,380,615,157	567	5,467,122,338	213
2000	6,723,499,246	429	5,668,832,697	181
2001	4,709,394,084	278	3,436,584,872	123
2002	2,977,622,490	270	2,071,389,558	136
2003	3,361,046,469	263	2,520,784,851	127
2004	5,331,682,581	278	4,146,864,230	150
2005	7,676,750,440	297	5,462,303,197	163
2006	5,590,418,830	226	4,413,488,550	141
2007	7,345,517,815	258	5,509,138,361	135
2008	9,003,636,455	203	7,424,051,112	116
2009	5,701,014,106	259	4,160,199,482	135
2010	8,538,666,471	266	5,794,095,105	132
2011	8,053,400,539	205	6,000,572,950	122
2012	6,890,944,512	286	4,287,698,808	140
2013	5,773,382,474	235	3,494,415,708	87
2014	6,230,085,721	163	4,102,739,377	58
2015	6,993,592,264	116	5,175,258,275	55

Source: Helsinki Report and OECD Notifications

FIGURE 53: Cumulative Volume of Helsinki-Type Aid by Notifying Country, 1994-2015

Country	1994-2014	2015	Total (1994-2015)
Japan	21.200	2.860	24.060
Spain	10.600	0.060	10.660
France	6.900	0.105	7.005
Korea	4.600	0.380	4.980
Austria	4.100	0.115	4.215
Denmark	2.500	0.009	2.509
Netherlands	2.400		2.400
Germany	2.100		2.100
Belgium	2.000	0.178	2.178
Finland	0.800	0.004	0.804
Portugal	0.700		0.700
Italy	0.400	0.004	0.404
Sweden	0.300		0.300
Australia	0.300		0.300
United Kingdom	0.300		0.300
Poland	0.300		0.300
Hungary	0.200		0.200
Canada	0.200		0.200
Switzerland	0.200		0.200
Norway	0.200		0.200
United States	0.100		0.100
Czech Republic	0.000		0.000
Luxembourg	0.000		0.000

Source: Helsinki Report and OECD Notifications

Figure 54: Helsinki-Type Aid in 2015 by Sector

Agriculture	\$17,500,000
Construction	\$15,000,000
Education	\$58,000,000
Energy Generation & Supply	\$124,000,000
Engineering	\$23,500,000
Environmental Protection	\$72,500,000
Health	\$281,500,000
Social Services	\$59,000,000
Transportation	\$1,959,500,000
Water & Sanitation	\$1,103,000,000

Source: Helsinki Report and OECD Notifications

FIGURE 55: Concessional Loans Tied to Chinese Suppliers

No Chinese Supplier Referenced	12,340
Tied to Chinese Supplier	24,297

*Articles that mentioned concessional terms and identified Chinese Supplier

*Articles from press, not confirmed with official sources

FIGURE 56: EXIM Co-financed Transactions, 2015

Co-financing ECA	Market	Sector	Financed Amount (millions USD)
EDC (Canada)	Brazil	Agricultural Aircraft	\$0.70
EDC (Canada)	Brazil	Agricultural Aircraft	\$0.80
EDC (Canada)	Brazil	Agricultural Aircraft	\$0.70
EDC (Canada)	Brazil	Agricultural Aircraft	\$0.80
EGAP (Czech Republic)	Brazil	Agricultural Aircraft	\$0.90
EDC (Canada)	Canada	Helicopter	\$60
SACE (Italy)	Panama	Helicopter	\$32
NEXI (Japan)	Azerbaijan	Large Aircraft	\$215
NEXI (Japan)	China	Large Aircraft	\$120
NEXI (Japan)	China	Large Aircraft	\$305
NEXI (Japan)	Norway	Large Aircraft	\$300
KEXIM (Korea)	South Korea	Large Aircraft	\$340
KEXIM (Korea)	South Korea	Large Aircraft	\$330
KEXIM (Korea)	South Korea	Large Aircraft	\$140
KEXIM (Korea)	South Korea	Large Aircraft	\$160
NEXI (Japan)	Turkey	Large Aircraft	\$140
NEXI (Japan)	United Arab Emirates	Large Aircraft	\$260
NEXI (Japan)	Vietnam	Large Aircraft	\$145
NEXI (Japan)	Vietnam	Large Aircraft	\$440
Hermes (Germany)	China	Medical Equipment	\$4.50
TOTAL			\$2,995

Source: EXIM

Figure 57: Overall Cycle Times

Fiscal Year	Percentage of transactions completed in <=30 days	Percentage of transactions completed in <=100 days
FY2009	57%	90%
FY2010	65%	93%
FY2011	80%	99%
FY2012	90%	98%
FY2013	89%	98%
FY2014	90%	98%
FY2015	91%	98%

Source: EXIM

FIGURE 58: Selected Results from the Point of Experience Survey

Survey question or measurement	Average Score
Overall Customer Effort Score[1]	2.57/5[2]
Explanations of the application process matched my actual experiences.	4.54/5
Written instructions provided within the policy application were clear and understandable.	4.37/5
EXIM's processing time met with my expectations.	4.48/5
I accomplished what I set out to do in conducting this transaction.	97.62% answered yes

Source: EXIM