



Outreach to Small- and Medium-Sized Businesses

October 2018



ONLINE PUBLICATION

Consistent with Section 7077(a) of the *Department of State, Foreign Operations, and Related Programs Appropriations Act, 2018*, EXIM Acting President and Chairman Jeffrey D. Gerrish determined that it is in the national interest to post this report online at www.exim.gov. The report will be published no less than 45 days after transmittal to the Senate Committee on Appropriations.



INTRODUCTION

In accordance with its Charter (12 U.S.C. 635, et seq), the Export-Import Bank of the United States provides export finance solutions to U.S. small businesses—particularly those companies with fewer than 100 employees or that have been traditionally underserved, including minority-owned and woman-owned companies. EXIM effectively covers both the rural and urban areas of all 50 U.S. states and territories through:

- Outreach events attended by EXIM staff;
- Regional Directors who are responsible for coverage and outreach to both the rural and urban areas of all 50 U.S. states and territories;
- Relationships with minority and women-owned business organizations covering all corners of the U.S.;
- Formalized cooperative arrangements between EXIM and state and/or local non-profit economic development entities to promote U.S. exports;
- Partnerships with a network of lenders and brokers to expand outreach to businesses through multiple channels; and
- Outreach to every corner of the country through EXIM.gov and other digital outreach efforts.

The following describes how EXIM conducted its outreach to small- and medium-sized businesses from October 1, 2016 through September 30, 2018.

SMALL BUSINESS SUPPORT

U.S. small businesses primarily use two EXIM financial products: export credit insurance and working capital loan guarantees. Export credit insurance protects exporters and lenders from the risk of buyer nonpayment for commercial or political reasons. With export credit insurance, exporters can extend more flexible credit terms to international customers to maintain a competitive market position.

Working capital guarantees allow exporters to utilize export-related accounts receivable and inventory as collateral with participating lenders. By supporting access to capital for small businesses, EXIM encourages the pursuit of small business exports and the overall growth of small- and medium-sized enterprises.

In FY 2017, EXIM authorized \$2.2 billion—63.5 percent of its total authorizations—to directly support U.S. small businesses as primary exporters. These 2,240 transactions in direct support of small businesses represented nearly 91 percent of the total number of EXIM authorizations.

FOCUSED OUTREACH

EXIM's Office of Small Business has numerous programs and personnel focused on outreach covering all corners of the nation. Since the start of FY 2017, Office of Small Business personnel have conducted more than 1,000 outreach events, across all 50 U.S. states, to build awareness of EXIM's product offerings and to help U.S. businesses access those tools. These events range from major trade shows in big cities to exporter mentoring programs. Of these events, 269 were specifically directed toward minority and women-owned businesses.

During FY 2017 and 2018, EXIM staff traveled throughout the United States and held a series of webinars aimed at educating small businesses on how to grow their businesses globally. For a listing of Office of Small Business outreach events from October 1, 2016 through September 30, 2018, please see the Appendix.

Coverage of All 50 States and Territories

Within the Office of Small Business, one Regional Director (RD) has coverage responsibility for each state and territory. EXIM RDs regularly travel to these assigned geographic areas to serve as the “face” of EXIM. In particular, RDs focus on:

- Small Business Origination and Sales – RDs serve as the primary sales contact for small businesses;
- Managing Regional Relationships – RDs are the first point of contact for many regional relationships; and

- Building Awareness – RDs conduct outreach, sit on panels, coordinate with partners, and participate in presentations to increase local awareness of EXIM and its products.

Minority and Women-Owned Business (MWOB) Outreach

The EXIM Office of Small Business is also responsible for outreach to MWOB businesses. The MWOB development team conducts outreach and education targeting MWOBs. They provide:

- Seminars/Conferences – Create, promote, and participate in events in collaboration with MWOB organizations to build and increase awareness and usage of EXIM products;
- Counseling and Education – Work directly with businesses to educate and counsel on trade finance; and
- MWOB Organizations – Develop and manage relationships with almost 300 MWOB organizations, covering all corners of the U.S., to introduce and train on EXIM products.

EXPANDING EXIM’S REACH THROUGH MULTIPLIERS

Regional Export Promotion Program (REPP)

The REPP brings state, county, and local non-profit economic development entities together with EXIM in a collaborative effort to expand export opportunities. Under the program, these organizations assist small and medium-sized business exporters in understanding and using EXIM products by providing outreach and technical assistance. EXIM currently has 54 REPP partner organizations across 33 states and territories. These partners significantly extend EXIM’s outreach to rural firms and companies. Since the formation of REPP, EXIM has expanded its reach and has specific goals to increase the number of REPP partners.

Alliance Program

Through the EXIM Alliance Program, stakeholder groups such as community, business, and governmental entities help increase awareness of EXIM and create

opportunities for export-ready U.S. businesses. Working with EXIM staff, stakeholder groups connect their members with the tools needed to compete in the global marketplace.

Broker and Lender Networks

To reach an even broader audience, EXIM also relies on a network of approved lenders and brokers. These essential partners assist the educating and origination of customers new to EXIM. These networks and partners also often serve as the primary point of contact to joint customers and represent another important public-private partnership at EXIM.

EXPANDING AWARENESS THROUGH DIGITAL OUTREACH

EXIM's Office of Communications and Marketing contributes to the rural outreach efforts of EXIM through digital media. EXIM provides small business owners across the country access to exporting tutorials and webinars via exim.gov.

EXIM.gov also offers small businesses other tools and information on how to begin exporting to foreign markets, the types of EXIM tools available to them, and how to reduce the risk of exporting. EXIM also uses social media to make rural communities aware of EXIM-sponsored activities that are occurring in their region. In addition, EXIM works with trade publications in key sectors, such as agriculture and energy, and news publications in rural markets to inform American businesses in those industries and communities of EXIM's tools available to support their sales growth in overseas markets.

Appendix

Outreach Event	State	City	Date
Anchorage Chamber of Commerce Monday Forum Luncheon	AK	Anchorage	4/17/2017
Training Session & Meeting with Alaska District Export Council	AK	Anchorage	4/17/2017
Training Session & Meeting with Alaska Growth Capital (ACG)	AK	Anchorage	4/17/2017
Training Session & Meeting with KeyBank Lenders	AK	Anchorage	4/17/2017
Training Session & Meeting with Northrim Bank Lenders	AK	Anchorage	4/17/2017
Training Session for SBA Staff and Resource Partners Roundtable	AK	Anchorage	4/17/2017
Go Global, Get Going, Get Paid - Exporter & EDC Roundtable	AK	Fairbanks	4/18/2017
Greater Fairbanks Chamber of Commerce Luncheon	AK	Fairbanks	4/18/2017
Lender Roundtable ? How to Help Your Customers Expand Their Sales Overseas	AK	Fairbanks	4/18/2017
Alaska World Trade Center Meet & Brief Luncheon	AK	Anchorage	4/19/2017
Go Global, Get Going, Get Paid - Exporter & EDC Roundtable	AK	Anchorage	4/19/2017
Training Session & Meeting with AIDEA	AK	Anchorage	4/19/2017
Training Session & Meeting with Wells Fargo Bank Lenders	AK	Anchorage	4/19/2017
Go Global, Get Going, Get Paid - Exporter & EDC Roundtable	AK	Juneau	4/20/2017
Juneau Chamber of Commerce Luncheon	AK	Juneau	4/20/2017
Lender Roundtable - How to Help Your Customers Expand Their Sales Overseas	AK	Juneau	4/20/2017
Training Session & Meeting with Alaska Seafood Marketing Institute (ASMI)	AK	Juneau	4/20/2017
Training Meeting with KeyBank Alaska Business Banking & Commercial Banking Teams	AK	Anchorage	6/26/2018
Global Opportunities for Small Business	AL	Mobile	8/21/2018
ExporTech Little Rock	AR	Little Rock	4/25/2017
ExporTech NWA Rogers	AR	Rogers	9/20/2017
ExportTech - World Trade Center	AR	Rogers	9/20/2017
World Trade Center EXIM REPP Event	AR	Rogers	1/29/2018
ExporTech Little Rock	AR	Little Rock	3/14/2018
WTC Arkansas Road Show	AR		5/22/2018
Export Essentials Symposium	AZ	Chandler	11/10/2016
ExporTech	AZ	Phoenix	12/9/2016
Export Controls / BIS	AZ	Scottsdale	1/26/2017

Discover Global Markets - Advanced Manufacturing	AZ		2/15/2017
Export Essentials - Scottsdale, AZ Edition	AZ	Scottsdale	3/16/2017
Tucson Hispanic Chamber Women's Business Conference & Expo	AZ	Tucson	3/17/2017
Global Dreams Workshop Series	AZ	Phoenix	5/3/2017
Global Dreams/Export Explore	AZ	Phoenix	7/12/2017
Expotech	AZ	Phoenix	2/23/2018
Expotech	AZ	Phoenix	2/23/2018
Expotech	AZ	Phoenix	4/27/2018
STOPfakes.gov Roadshow	AZ	Phoenix	9/25/2018
STOPfakes.gov Roadshow	AZ	Tucson	9/27/2018
Presentation: How To Finance Exports/ California Association for Local Econom	CA	Sacramento	10/5/2016
Vietnam Buyer Delegation	CA	Riverside	10/6/2016
STEP announcement	CA	Corona	10/12/2016
LA Mayor Garcetti - launch Export Program	CA	Los Angeles	10/19/2016
Congresswoman Napolitano Export Seminar	CA	Duarte	10/20/2016
Get Global	CA	Los Angeles	10/20/2016
GetGlobal Conference	CA	Los Angeles	10/20/2016
Manufacturers Round Table (w/ Chairman Hochberg)	CA	Corona	10/24/2016
GBC International Bank	CA	Los Angeles	10/25/2016
Roundtable at LA Cleantech Incubator	CA	Los Angeles	10/25/2016
AMEX Grow Global	CA	Long Beach	10/27/2016
Milken Institute - Lending in Underserved Markets	CA	Los Angeles	10/27/2016
Breakfast with Fred Hochberg	CA	San Francisco	10/28/2016
Comerica seminar	CA	San Diego	11/2/2016
SBDC reception	CA	Santa Ana	11/2/2016
GBC International 40th - Export Advocacy	CA	Los Angeles Irvine	11/5/2016 11/7/2016
8th Annual Maritime Gala Awards Ceremony	CA	San Diego	11/9/2016
Expotech Program	CA	Corona	11/15/2016
Cal Asian Export 101	CA	Los Angeles	11/15/2016
Export 101 Workshop-CalAsian Pacific Chamber	CA	Los Angeles	11/15/2016
Anaheim Economic Development Conference	CA	Anaheim	11/16/2016
MetroConnect San Diego Awards	CA	San Diego	11/16/2016
Kickstart Your Export Sales	CA	Hawthorne	11/30/2016

Small Business Workshop-Cal. State Senator Richard Roth	CA	Riverside	12/1/2016
Energy & Environmental Market Opportunities in Canary Islands/West/North Africa	CA	Oakland	12/12/2016
International Committee on Trade & Investment	CA	Oakland	1/18/2017
San Diego Regional Chamber's Cross-Border Vision for 2017 Luncheon	CA	San Diego	1/18/2017
NAMM Show	CA	Anaheim	1/19/2017
Northern California District Export Council	CA	Oakland	1/19/2017
International & Domestic Trade Conference / Bd of Equalization	CA	Bel Air	1/20/2017
Specialty Food Association - Winter Fancy Food Show 2017	CA	San Francisco	1/22/2017
International Sales & Transaction Law	CA	Irvine	1/24/2017
SDSU Business Forum: Economic Outlook 2017	CA	San Diego	1/24/2017
Brazil Delegation-DistribuTECH 2017	CA	San Diego	1/31/2017
Distributech Conference & Exhibition 2017	CA	San Diego	1/31/2017
TradeX-Trade Connect	CA	San Pedro	2/2/2017
Oceanology International North America (OINA)	CA	San Diego	2/14/2017
International Trade Symposium - World Ag Expo	CA	Tulare	2/15/2017
National Ethanol Conference	CA	San Diego	2/20/2017
ConAgg	CA	Las Vegas	3/6/2017
Natural Products Expo West (NPEW) 2017	CA	Anaheim	3/8/2017
Understanding the Lucrative World of Exporting	CA	Hughson	3/8/2017
Natural Products Expo West	CA	Anaheim	3/9/2017
Natural Products Expo West	CA	Anaheim	3/9/2017
Promoting Local Manufacturers Globally	CA	Murrieta	3/9/2017
IncoTerms	CA	Buena Park	3/22/2017
Bank of America Lender Brief	CA	Sacramento	3/27/2017
ExporTech_CMTC	CA	Pacoima	3/30/2017
Mexican Geothermal Market Opportunities Workshop	CA	La Jolla	4/4/2017
EXIM and DOC Services Webinar	CA		4/4/2017
Trade Connect	CA	Garden Grove	4/5/2017
Global Business Outlook	CA	Irvine	4/12/2017
Introductory Trade Connect Program	CA	Canoga Park	4/18/2017

Mayor's Office of International Trade Introductory Trade Connect	CA	Canoga Park	4/18/2017
Inland Empire RMA's Luncheon: "International Trade - What You Need to Know"	CA	Upland	4/19/2017
San Joaquin Valley Manufacturing Alliance- 2017 Summit	CA	Fresno	4/20/2017
2017 Global Expansion, Technology and Talent Forum	CA	Irvine	4/25/2017
Annual World Trade Week Kickoff	CA	Los Angeles	5/4/2017
World Trade Week Breakfast L.A.	CA	Los Angeles	5/4/2017
World Trade Week kickoff	CA	Los Angeles	5/4/2017
Trade Technologies Webinar	CA	Internet	5/16/2017
2017 Inland Empire World Trade Conf	CA	San Bernardino	5/17/2017
WTW OC Breakfast	CA	Irvine	5/18/2017
City of Palo Alto Business Development Summit	CA	Palo Alto	5/23/2017
Discover Resources to Help Your Export Sales	CA	Los Angeles	5/24/2017
Less Borrowing, More Working Capital	CA	Mission Viejo	5/24/2017
2017 SoCal Business Expo & Conference	CA	Ontario	5/31/2017
GRIIT's Global Access Program: Doing Business with Latin America & The Caribbean	CA	San Bernardino	5/31/2017
CelebrAsian Conference (USPAACC Annual Conference)	CA	San Diego	5/31/2017
Congressman Tony Cardenas (CA-29) Roundtable	CA	Pacoima	6/5/2017
SBA Small Business Week Awards	CA	Anaheim	6/9/2017
ExporTech	CA	Los Angeles	7/18/2017
CITD's Export University/Session 5 Trade Finance Workshop	CA	San Diego	7/19/2017
Export 101 California Asia Chamber	CA	San Jose	7/20/2017
Southern California Competitiveness Council	CA	City of Industry	7/21/2017
AACC 2017 Annual Scientific Meeting & Lab Expo	CA	San Diego	8/1/2017
San Diego WTC MetroConnect	CA	San Diego	8/1/2017
3rd Annual SoCal Procurement, Trade and Manufacturing Summit	CA		8/1/2017
SBA Lender's Forum	CA	Irvine	8/7/2017
WBEC-WEST	CA	San Diego	8/9/2017
Women's Business Enterprise Council-West	CA	San Diego	8/9/2017
NAWIC 2017 Meeting & Education Conference	CA	Anaheim	8/15/2017
NAFTA Modernization	CA	Long Beach	8/16/2017

Irvine International Trade	CA	Irvine	8/22/2017
CA Hispanic Chamber Annual Convention	CA	Sonoma County	8/24/2017
Small Bus Resource Fair - CA Rep Quirk-Silva	CA	Buena Park	8/25/2017
Know before you go - international trade	CA	Irvine	8/28/2017
Export 101	CA	Anaheim	9/6/2017
Asian Business Expo	CA	Garden Grove	9/6/2017
Export Essentials for Business	CA	Santa Ana	9/6/2017
Oc Business Expo	CA	Garden Grove	9/12/2017
SBA Lender roundtable	CA	Garden Grove	9/12/2017
Integrated LA: The Nation's Largest Manufacturing EcoSystem	CA	Los Angeles	9/12/2017
Women's Business Enterprise Council West	CA	San Diego	9/12/2017
SBA Lenders Conference	CA	Garden Grove	9/13/2017
eCommerce China @ San Jose USEAC	CA	San Jose	9/13/2017
OWIT Fall Board Meeting	CA	Santa Clara	9/14/2017
OPIC Expanding Horizons	CA	Oakland	9/19/2017
Export University Session 6 Trade Finance & Insurance	CA	Los Angeles	9/22/2017
BBVA Lender Presentation (Ontario, CA Office)	CA	Ontario	9/25/2017
EWB/POLA conference	CA	San Pedro	9/27/2017
European Economic Union General Data Protection Requirements	CA	San Jose	9/28/2017
European Economic Union General Data Protection Requirements	CA	San Rafael	9/28/2017
San Diego Manufacturing Day	CA	San Diego	10/6/2017
Trade Connect Export University Advanced Workshop	CA	San Pedro	10/6/2017
EBRD Briefing	CA	San Jose	10/17/2017
Global Customers	CA	Irvine	10/24/2017
Bay Area Entrepreneurs	CA	San Bruno	10/25/2017
2017 International Consulate Summit	CA	Oakland	10/26/2017
Advisor Meeting EDC SBDC Ventura	CA	Camarillo	10/31/2017
International Strategies	CA	Costa Mesa	11/8/2017
WIT - Global Strategies	CA	Irvine	11/8/2017
Tokyo International Gift Show	CA	Irvine	11/9/2017
Tokyo Tank	CA	Irvine	11/9/2017
CALAsian Export Seminar	CA	San Diego	11/16/2017
Imperial Valley EDC Ag Roundtable	CA	Imperial	11/17/2017
CEO Roundtable-North Bay	CA	Santa Rosa	11/29/2017
Export Forecast	CA	Costa Mesa	11/30/2017
Kickstart Your Export Sales	CA	Irvine	12/5/2017

USTDA Nigeria Fiber and Broadband Reverse Trade Mission	CA	San Francisco	12/6/2017
LA Gateway Chamber - International Trade	CA	Los Angeles	12/7/2017
NorCal DOC 2018 Strategic Planning	CA	San Jose	12/18/2017
A/R assignment training	CA	Huntington Beach	1/12/2018
LA Export Working Group Coordination	CA	Los Angeles	1/17/2018
Port of Long Beach conference	CA	Long Beach	1/24/2018
NAMM Export Roundtable: Grow Your Sales Through Exporting	CA	Anaheim	1/26/2018
Import/Export Workshop	CA	Yorba Linda	1/29/2018
Pacific West	CA	Anaheim	2/6/2018
Export Essentials	CA	Brea	2/13/2018
CITD'S Export University: Tax Strategies for Exporters & Importers	CA	National City	2/14/2018
7th Annual IE Manufacturers Summit	CA	Ontario	2/15/2018
Export Import class	CA	Los Angeles	2/24/2018
Business Breakfast	CA	Buena Park	3/2/2018
NPEW Natural Products Expo West	CA	Anaheim	3/8/2018
POLA Trade Connect	CA	San Gabriel	3/13/2018
2018 Riverside County Ag Expo	CA	Indio	3/14/2018
SBIC funding event	CA	Santa Monica	3/14/2018
NPEW 2018	CA	Anaheim	3/15/2018
Plenary District Export Council Meeting	CA	Los Angeles	3/15/2018
Financing Your Exports Globinar	CA	webinar	3/22/2018
SBDC Hawthorne seminar	CA	Hawthorne	3/27/2018
Trade Connect	CA	Garden Grove	4/4/2018
SBA Region IX Lender Webinar: "International Trade"	CA		4/11/2018
Asia Pacific Business Outlook	CA	Los Angeles	4/16/2018
Imperial Valley International Trade Seminar	CA	El Centro	4/19/2018
Institute of the Americas Renewable Energy Opportunities in Mexico	CA	La Jolla	4/25/2018
Sun Corridor EDGE 2018	CA	Chandler	4/26/2018
Doing Business Without Borders	CA	North Hollywood	5/1/2018
LA Trade #'s explained	CA	LA	5/4/2018
WTW Kickoff	CA	LA	5/4/2018
World Trade Numbers Review	CA	Los Angeles	5/4/2018
World Trade Week Kickoff Breakfast	CA	Los Angeles	5/4/2018
World Trade Week Launch	CA	Los Angeles	5/4/2018
NVBDC Veterans Conference: Keeping the Promise (KTP) Business Expo	CA	San Diego	5/7/2018
Keeping the Promise (KTP) Business Expo - EXIM Breakout Session 1	CA	San Diego	5/8/2018
Keeping the Promise (KTP) Business Expo - EXIM Breakout Session 2	CA	San Diego	5/8/2018

Trade Connect	CA	Salt Lake City	5/10/2018
International Banking and Finance	CA	Los Angeles	5/11/2018
Fresno USEAC Export Conference	CA	Fresno	5/14/2018
World Trade Week Trade & Tariffs	CA	Ontario	5/15/2018
Manufacturers Export Roundtable Discussion	CA	Corona	5/17/2018
Manufacturers Export Roundtable Discussion with Ms. Sarah Kemp	CA	Corona	5/17/2018
Fresno EDC Manufacturers Summit	CA	Fresno	5/17/2018
WTW Breakfast/Forum	CA	Irvine	5/17/2018
Make It in LA - financing	CA	Los Angeles	5/23/2018
Trade Negotiations and the future of Cross Border Business	CA	Los Angeles	5/24/2018
Trade Negotiations and the Future of Your Cross-Border Business	CA	Los Angeles	5/24/2018
Export Trade Assistance Partnership seminar - Export Finance Session	CA		5/24/2018
Ramp up your exports	CA	Mission Viejo	5/30/2018
SBA International Affairs/Trade Policy Briefing & Listening Sessions	CA	Corona	6/5/2018
Roundtable Discussion - SBA - Bryan O'Byrne - Int'l affairs	CA	Irvine	6/5/2018
San Diego WTC MetroConnect Awards	CA	San Diego	6/7/2018
SEMA Export Seminar	CA	LA	7/17/2018
CA IEDEC Roundtable Discussion w/DAS Turley on China market opportunities	CA	Ontario	7/18/2018
International Banking Finance	CA	Santa Ana	7/18/2018
Philippine delegation	CA	Long Beach	7/27/2018
Phenix E-Award Open House	CA	Riverside	8/1/2018
Export And Trade RoundTable	CA	Duarte	8/2/2018
World Bank Procurement presentation	CA	Los Angeles	8/15/2018
Expotech	CA	Los Angeles	8/21/2018
CA Hispanic Chamber of Commerce Convention	CA	Los Angeles	8/22/2018
Export Essentials - Los Angeles (WIT-LA)	CA	Los Angeles	8/22/2018
Export University	CA	Los Angeles	9/7/2018
Export University	CA	Los Angeles	9/7/2018
DOC -IBP - Solar Power Int'l	CA	Anaheim	9/24/2018
DOC - IBP - Solar Show	CA		9/24/2018
Export University hosted by LAPORT	CA		9/25/2018
MetroConnect Launch & Global Services Expo	CA	San Diego	9/26/2018
Vietnam Delegation at LA Chamber	CA	Los Angeles	9/26/2018
OPIC Expanding Horizons	CO	Denver	10/13/2016
Energy Africa Conference	CO	Denver	11/10/2017
CT Export Week Kickoff Breakfast	CT	Cromwell	4/24/2017

CT Export Week - Develop & Maintain Export Distributor Network	CT	Shelton	4/24/2017
CT Export Week - Doing Business in Brazil	CT	Hartford	4/25/2017
CT Export Week - Export Finance Considerations for US Exporters	CT	Middletown	4/26/2017
CT Week - Methods of Payment	CT	Middletown	4/26/2017
CT Export Week Intellectual Property Breakfast Briefing	CT	Cromwell	4/27/2017
CT Export Week - Brexit & International Lunch	CT	Hartford	4/27/2017
Taking Your Business Global	CT	New Haven	5/2/2017
Sikorsky Potential Supplier Summit	CT	Norwich	6/5/2017
Export Documentation - CT-USDoC Event	CT	Manchester	11/15/2017
CT Export Week - CEO Export Forum	CT	Wallingford	3/20/2018
CT Export Week - Market Germany	CT	Hartford	3/21/2018
CT Export Week - Webinar Export Finance	CT	Middletown	3/21/2018
USA-Australia Trade Summit	CT	Mystic	9/17/2018
National Hardwood Lumber Association	DC		10/5/2016
Women in Public Policy Annual Conference	DC	Washington	10/6/2016
Women In Public Policy Webinar- Executive Overview	DC	Washington	10/13/2016
SBA STEP Awardee Conference	DC		10/26/2016
Global Trade Agenda	DC	Washington	11/1/2016
Women in International trade Webinar- Short Term Insurance	DC	Washington	11/2/2016
Invest Caribbean 2016 Conference	DC		11/18/2016
Women Impacting Public Policy Webinar- Working Capital	DC	Washington	11/19/2016
Veterans Interagency Task Force Meeting	DC	Washington	12/7/2016
Greater Richmond Partnership	DC		1/9/2017
Women in International Trade	DC		2/9/2017
Latino Entrepreneurship: Access to Capital, Challenges for Growth	DC	Washington	2/27/2017
Grow Your Export Business	DC	Washington	2/28/2017
Perseverance and insights into the State of Women Entrepreneurship-NAWBO-DC	DC	Washington	3/2/2017
Caribbean-Central American Action (CCAA) 2017 Spring Meeting	DC	Washington	3/22/2017
Greater Washington Hispanic Chamber of Commerce Women's Group	DC	Washington	3/28/2017

GWHCC Women's Group Meeting	DC	Washington	3/28/2017
Engaging the Caribbean Diaspora	DC		3/29/2017
Export DC	DC	Washington	3/31/2017
Women Build America National Leadership Conference	DC	Washington	4/2/2017
EXIM Bank Annual Conference 2017	DC	Washington	4/5/2017
ITA Roundtable	DC	Washington	4/5/2017
IEDC 2017 Fed Forum	DC	Washington	4/10/2017
Greater Washington Hispanic Chamber 8th Annual Business Expo	DC	Washington	4/18/2017
San Antonio-Webinar-Expanding Global Opportunities	DC	Washington	4/25/2017
ITA Commercial Diplomacy Institute	DC	Washington	4/27/2017
2017 National Asian American Pacific Islander (AAPI) Business Summit	DC	Washington	5/16/2017
Global Supply Chain Summit @ US Chamber of Commerce	DC	Washington	5/16/2017
SIDO Washington 2017 Forum	DC	Washington	5/16/2017
Global Supply Chain Summit	DC	Washington	5/17/2017
2017 DC SBDC Business Summit	DC	Washington	6/7/2017
DCSBDC Business Summit @ Howard University	DC	Washington	6/7/2017
2017 USBC School of Chamber & Business Management	DC	Washington	6/14/2017
DC PTAC Small Business Summit	DC	Washington	6/14/2017
US Black Chamber Conference	DC	Washington	6/14/2017
Women Entrepreneurs Grow Global	DC	Washington	7/12/2017
Women Entrepreneurs Grow Global-Webinar	DC	Washington & Chicago	7/12/2017
Foreign Service Institute	DC	Fall Church	7/19/2017
DC Dept Small Local Business Development	DC	Washington	7/27/2017
Investment & Access to Capital Panel-African Women's Entrepreneurship Program	DC	Washington	7/27/2017
SBA Annual Conference	DC	Washington	8/3/2017
MWOB Webinar with National Veteran Business Development Council (NVBDC)	DC	Washington	10/31/2017
Invest Caribbean Conference 2017	DC	Washington	11/16/2017
REPP INFORMATION USEAC CENTERS	DC	Washington	12/6/2017
Romanian Trade Mission Meeting	DC	Washington	12/19/2017
Expanding Global Opportunities Webinar w/MBDA Baltimore	DC	Washington	1/11/2018
MWOB Symposium - DC Edition	DC	Washington	1/18/2018
Women in International Trade	DC	Washington	1/24/2018

Her Corner, Networking for Women Business Owners	DC	Washington	2/2/2018
WIIT meeting at Embassy of Canada	DC	Washington	2/8/2018
Global Chamber Event- Navigating the World a Little Easier with Global	DC	Washington	2/13/2018
MBDA National Conference Call	DC	Washington	2/13/2018
REPP Quarterly Webinar	DC	Washington	2/21/2018
State International Development Organizations, Inc. Washington forum	DC	Washington	2/28/2018
Circular Summit 2018	DC	Washington	3/1/2018
Bahamas Trade Mission to D.C.	DC	Washington	3/5/2018
National Association of Counties (NACo)	DC	Washington	3/5/2018
Expanding Global Opportunities Webinar	DC	Washington	3/8/2018
National League of Cities	DC	Washington	3/12/2018
(Baltimore) MBDA Finance Symposium	DC	Washington	3/15/2018
MBDA Baltimore Finance Day Symposium 2018	DC	Washington	3/15/2018
Organization of Women in International Trade-2018 Spring Board Meeting	DC	Washington	3/15/2018
GWHCC Business Expo 2018	DC	Washington	3/16/2018
Design + Construction	DC	Washington	4/5/2018
Organization of Women in International Trade-DC Symposium	DC	Washington	4/9/2018
Small Business Working Group Series Hosted by DC Women's Business Center	DC	Washington	4/11/2018
2018 Annual REPP Meeting	DC	Washington	4/18/2018
EXIM Annual Conference	DC	Washington	4/19/2018
Small Business Expo-SBA	DC	Washington	4/20/2018
Trade Mission to the Caribbean with Export DC	DC	Washington	5/2/2018
2018 National AAPI Business Summit	DC	Washington	5/15/2018
Expanding Global Opportunities - (Webinar w/ NY & NJ MSDC)	DC		5/31/2018
Small Business Fair	DC	Washington	6/7/2018
SelectUSA Summit 2018	DC	Washington	6/21/2018
Africa Trade & Investment Global Summit	DC	Washington	6/24/2018
American Express Summit for Success	DC	Washington	6/26/2018
American Express Summit for Success	DC	Washington	6/26/2018
USAID 11th Annual Small Business Conference (ASBC)	DC	Washington	7/11/2018
US Black Chamber of Commerce Annual Conference	DC	Washington	7/26/2018

What's New for Asia-Pacific Trade Relations	DC	Washington	7/26/2018
African Diaspora Network (ADN) and Friends of Africa	DC		8/17/2018
2018 SBDC National Conference	DC	Washington	9/4/2018
Leveraging DC for an SME Community	DC	Washington	9/4/2018
WTC Delaware REPP signing	DE	Wilmington	9/8/2017
New REPP training - World Trade Center of DE	DE	Wilmington	9/15/2017
DE REPP training	DE	Wilmington	1/11/2018
Exporter and Financial Services Forum	DE	Wilmington	3/13/2018
WTC DE/EXIM Forum	DE	Wilmington	9/28/2018
Organization of Women In International Trade-South Florida	FL	South Florida	10/13/2016
MBDA Miami Medweek	FL		10/13/2016
Trade Finance Summit - sponsored by Colombian Chamber	FL	Fort Lauderdale	10/18/2016
Going Global Workshop	FL	Miami	10/25/2016
Export for Agribusiness, Seminar for Small Business Owners & Growers	FL	Palatka	10/26/2016
Argentina Trade Mission Roadshow	FL	Fort Lauderdale	10/31/2016
Business Opportunities in South Africa and Argentina	FL	Lauderdale Lakes	10/31/2016
Ft. Lauderdale Boat Show	FL	Fort Lauderdale	11/3/2016
Crowe Accounting, Tax, and Business Planning Seminar	FL	Miami Gardens	11/11/2016
Davivienda International - EXIM Lender Programs Presentation	FL	Miami	11/17/2016
Show Me The Money: International Trade Finance Workshop	FL	Pensacola	11/17/2016
Community Banks/Credit Union Meeting with SBA, EXIM, and FEFC	FL	Auburndale	11/29/2016
Working Capital Guarantee Delegated Authority Lender Training - hosted by FIBA	FL	Miami	12/1/2016
Broker Training	FL	Miami Lakes	1/10/2017
Overseas Automotive Council (OAC) Luncheon	FL	Miami	1/26/2017
Going Global Workshop/Miami-Dade County Office of Economic Dev & Intl Trade	FL	Doral	1/31/2017
Export and Project Finance	FL	Miami	2/1/2017
TXF Americas	FL	Miami	2/1/2017
Carib Sales 12th Annual Trade Show	FL	Opa-Locka	2/1/2017
Broward Leadership Luncheon / Entrepreneurs' Org of S. FL. (EOSOFLO)	FL	Fort Lauderdale	2/7/2017

National Assn. of Food Equipment Manufacturers EXPO	FL		2/9/2017
International Days Conference	FL	Tallahassee	2/15/2017
MBDA Annual Businesswomen's Conference	FL	Lauderdale Lakes	3/8/2017
Miami MBDA Export Center Women's Conference	FL		3/8/2017
Automated Export Systems Seminar (USCS, Census, BIS, CBP) - Spanish	FL	Coral Gables	3/15/2017
Automated Export Systems Seminar (USCS, Census, BIS, CBP) - English	FL	Coral Gables	3/16/2017
Finding New Intl Distributors + Insuring your Invoices to them - through the USG	FL	Fort Lauderdale	3/16/2017
Global Pet Expo	FL	Orlando	3/21/2017
Florida State Minority Supplier Development Council Conference	FL	Fort Lauderdale	3/29/2017
American Express Grow Global Event	FL	Miami	3/29/2017
Grow Global	FL	Miami	3/29/2017
Reducing Risk, Unleashing Opportunity, and Obtaining Export Working Capital	FL		3/30/2017
Pasco EDC's "Growing Your Business Through Exports"	FL	Lutz (Tampa)	4/19/2017
American Society of Civil Engineers (ASCE), Lunch and Learn	FL	Miami	4/26/2017
OWIT: International Tax Strategies IC-DISC	FL	Miami	4/26/2017
SBDC Business Lenders Forum	FL	Miami	4/27/2017
Organization of Women In International Trade-Tampa Symposium	FL	Tampa	5/3/2017
WPO 20th Annual Conference	FL	Orlando	5/4/2017
Fresh From Florida: How to Export to Latin America	FL	Tallahassee	5/22/2017
CAMACOL 38th Hemispheric Conference	FL	Miami	6/5/2017
CAMACOL's 38th Hemispheric Conference	FL	Miami	6/5/2017
Inbound Polish Delegation Meeting (CAMACOL)	FL	Miami	6/5/2017
Export University 301: Export Finance Seminar	FL	Jacksonville	6/9/2017
SUSTA Seminar	FL	Miami	6/15/2017
Reducing Risk, Unleashing Opportunity, and Obtaining Export Working Capital	FL		6/22/2017

EXIM Presentation for S. FL SBDC Employees	FL	Fort Lauderdale	6/26/2017
Fresh From Florida: How to Export to India	FL		6/29/2017
iCast	FL	Orlando	7/13/2017
2017 International Trade Certificate Program	FL	Fort Lauderdale	7/25/2017
Craft Beer and Spirits Export Initiative	FL	Clearwater	8/3/2017
FL Brewers Guild Annual Conference	FL	Orlando	8/8/2017
Florida International Trade & Investment Conference	FL	Orlando	8/9/2017
2017 FIME	FL	Orlando	8/10/2017
Elite Service Disabled Veteran Owned Business (SDVOB) National Convention - 2017	FL	Orlando	8/16/2017
Best Practices in Supplier Diversity Breakout Session (Elite SDVOB Convention)	FL	Orlando	8/17/2017
City of Fort Lauderdale BEAMs Academy Global Commerce Certification Series	FL	Fort Lauderdale	8/29/2017
EXIM Presentation for USCS Western Hemisphere Posts	FL	Fort Lauderdale	8/30/2017
Go Global Like a Pro	FL	Miami	9/12/2017
Viva Miami Hispanic Heritage Business Expo	FL	Miami	9/22/2017
Go Global Like a Pro	FL	Fort Lauderdale	10/4/2017
MBDA Export Center	FL	Lauderhill	10/6/2017
Doing Business with Jamaica	FL		10/6/2017
FIBA Latin America Conference	FL	Key Biscayne	10/12/2017
FITCE - Florida International Trade & Cultural Expo 2017	FL	Fort Lauderdale	10/17/2017
FITCE - Florida International Trade and Cultural Expo	FL	Fort Lauderdale	10/18/2017
Get More International Customers With Your Website - Become Recession Proof	FL	Jacksonville	10/18/2017
Going Global Workshop	FL	Miami	10/25/2017
MARPA (Modification & Replacement Parts) Annual Conference	FL	Orlando	10/25/2017
Reducing Risk, Unleashing Opportunity, and Obtaining Export Working Capital	FL		10/26/2017
2017 Air Cargo Americas International Congress and Exhibition	FL	Miami	11/1/2017
FLIBS MIAASF Global Commerce Exchange	FL	Fort Lauderdale	11/3/2017

Business Opportunities in Costa Rica Roadshow	FL	Fort Lauderdale	11/7/2017
International Business and Entrepreneurship Symposium	FL	Boca Raton	11/15/2017
41st Annual Conference on the Caribbean and Central America	FL	Miami	11/16/2017
Getting Paid Webcast for APPA Members	FL		11/16/2017
Polk Goes Global III	FL	Lakeland	11/17/2017
WBENC Florida	FL		1/17/2018
American Hardwoods Manufacturers conference	FL	Marco Island	1/19/2018
Florida Citrus Show	FL	Fort Pierce	1/24/2018
Automotive Aftermarket Suppliers Global Summit	FL	Miami	1/26/2018
UM School of Business Luncheon Trade and Exports	FL	Miami	1/30/2018
Export Readiness Seminar	FL	Fort Lauderdale	1/31/2018
2018 Export Readiness Seminar	FL	Fort Lauderdale	2/2/2018
Women's Business Development Council of Florida	FL		2/7/2018
Pacific National Bank bank-wide training	FL	Miami	2/15/2018
D.R. INTERNATIONAL BUSINESS & DEVELOPMENT FEDERATION Inc.	FL	Miami	2/22/2018
Export Essentials Symposium/Trade Mission to DR - CAMACOL	FL	Miami	2/22/2018
Organization of Women in International Trade-South Florida Miami Symposium	FL	Miami	2/23/2018
OWIT-Miami Symposium	FL	Miami	2/23/2018
Carib Sales 13th Annual Trade Show	FL	Opa-Locka	2/28/2018
First Citizens Bank bank-wide training	FL	Fort Lauderdale	3/2/2018
Training Coface Agents on EXIM Cross Sell Program	FL	Fort Lauderdale	3/5/2018
Global Pet Expo	FL	Orlando	3/21/2018
SW Florida International Trade Forum, hosted by Lee County ED	FL	Fort Myers	3/29/2018
Florida Export Opportunities to South Africa	FL	Fort Lauderdale	4/3/2018
FFTA Trade Mission DR 2018	FL	Miami	4/10/2018
Going Global Workshop	FL	Aventura	4/17/2018
Independent Lubricant Manufacturers Association (ILMA) Management Forum	FL	Fort Lauderdale	4/21/2018
Doing Business with China	FL	Davie	4/25/2018
Broward & Beyond Business Conference	FL	Davie	5/4/2018

Trade Americas: Miami Business Conference	FL	Miami	5/6/2018
USCS Trade Mission to the Caribbean Region (pre-meeting)	FL	Miami	5/7/2018
NPE National Plastics Expo 2018	FL	Orlando	5/7/2018
Training Coface Agents on EXIM Cross Sell Program2	FL	Miami	5/15/2018
The Business Forum Group at Doral: The Changing of The Guard	FL	Doral	5/16/2018
NACM National Swimming Pool & Spa Industry Credit Group Meeting	FL	Fort Lauderdale	5/18/2018
Export Workshop @ Apparel Textile Sourcing	FL	Miami	5/21/2018
Export Regulations Seminar (USCS)	FL	Miami	5/22/2018
Export Regulations Seminar (USCS)	FL	Miami	5/23/2018
CFITO: Small Business Export Resources Roundtable 2018	FL	Orlando	5/30/2018
Going Global	FL	Orlando	5/30/2018
EXIM Presentation: Volusia County Economic Development	FL	Daytona Beach	5/31/2018
South Florida Manufacturers Association (SFMA)	FL	Miami	6/7/2018
Florida SBDC Annual Conference	FL	Fort Lauderdale	6/12/2018
SUSTA: Explore Exporting	FL	Miami	6/14/2018
Training Coface Agents on EXIM Cross Sell Program3	FL	Miami	7/6/2018
BB&T FL Team Presentation (WCG/ECI)	FL	Fort Lauderdale	7/16/2018
2018 Florida Brewers Conference	FL	Orlando	8/5/2018
Training Coface Agents on EXIM Cross Sell Program4	FL	Fort Lauderdale	8/6/2018
Enterprise Florida: Dom. Rep. Roadshow	FL	Coral Gables	8/14/2018
Florida Export Opportunities to Dominican Republic	FL	Pompano Beach	8/15/2018
The Water Expo 2018	FL	Miami	8/29/2018
Latin Finance: Trade Finance in Latin America Forum	FL	Miami	9/7/2018
Florida International Trade Partnership	FL	Miami	9/11/2018
BB&T FL Team Presentation (WCG/ECI), team 2	FL	Sunrise	9/21/2018
Florida Minority Enterprise Development Conference	FL	Tampa	9/25/2018
SBDC International Certification Program	FL	Boca Raton	9/25/2018
Southern Food Processors Association, Annual Conference	GA	Savannah	10/20/2016
Bank of America Roundtable: Risk Mgt	GA	Atlanta	11/10/2016

Atl Fed Res Bank: Global Economic Intelligence	GA	Atlanta	11/14/2016
2017 IPPE Trade Show	GA	Atlanta	1/30/2017
American Express Global CONNECT	GA	Atlanta	1/31/2017
Export Seminar for IPPE Exhibitors	GA	Atlanta	1/31/2017
International Poultry Expo	GA	Atlanta	1/31/2017
IPPE International Production & Processing - Poultry	GA	Atlanta	1/31/2017
Atlanta SBDC/USEAC Export Workshop	GA	Lawrenceville	2/24/2017
GA Dept of Eco Dev - 2017 Go Global Reception	GA	Atlanta	3/14/2017
Doing business with Nigeria	GA	Atlanta	5/17/2017
Doing Business with Hong Kong	GA	Atlanta	6/13/2017
Forest Prod Machinery/Equipment EXPO	GA	Atlanta	6/14/2017
Closing the Deal Export Seminar	GA	Cobb	8/14/2017
Close the Deal and Sleep Soundly	GA	Statesboro	8/17/2017
Women in Business North America Summit 2017	GA	Atlanta	10/3/2017
American Public Transportation Association Expo 2017	GA	Atlanta	10/10/2017
Southeastern Food Processors Association	GA	St. Simons Island	10/21/2017
US-Nigeria AgriBusiness Investment Summit & Expo	GA	Atlanta	11/17/2017
Atlanta USEAC Export 101 Seminar	GA	Atlanta	1/30/2018
IPPE 2018	GA	Atlanta	1/30/2018
IPPE Poultry Show 2018	GA	Atlanta	1/30/2018
International Poultry Expo	GA	Atlanta	1/31/2018
Atlanta DEC Export Roundtable	GA	Atlanta	2/6/2018
Georgia MSDC 2018 Financial Summit	GA	Atlanta	2/21/2018
Cote d'Ivoire ASEDE 2018 Summit	GA	Atlanta	2/26/2018
Export GA 2018 Seminar	GA	Atlanta	3/2/2018
SNAXPO Trade Show	GA	Atlanta	3/14/2018
Go Global Event by GA Dept of Eco Dev	GA	Atlanta	3/20/2018
Atlanta Metro Export Challenge	GA	Atlanta	3/28/2018
2018 MODEX Supply Chain Trade Expo	GA	Atlanta	4/10/2018
Logistics Summit	GA	Atlanta	4/12/2018
Export Workshop - Forsyth GA Chamber of Commerce	GA	Cumming	5/16/2018
Going Global Forum	GA	Atlanta	7/25/2018
National MBE Manufacturers Summit 2018	GA	Atlanta	8/5/2018
International Woodworking EXPO	GA	Atlanta	8/22/2018
SUSTA (Southern US Trade Association)	GA	Atlanta	8/23/2018
Growing your Business through Exports	GA	Atlanta	8/24/2018
Export Roundtable	GA	Atlanta	9/12/2018

INVEST ATLANTA Small Business Export Resources Roundtable 2018	GA	Atlanta	9/12/2018
Hawaii Pacific Export Council - Financing Exports	HI	Honolulu	5/16/2017
AFP	IA	Des Moines	11/10/2016
Presentation to Iowa Trade Office & DOC	IA	Des Moines	4/2/2018
World of Pork 2018	IA	Des Moines	6/11/2018
Presentation to Iowa Trade Office	IA	Des Moines	9/18/2018
International Finance for Sales	IA	Des Moines	9/19/2018
North Idaho College - International Trade Forum	ID	Post Falls	11/3/2016
CEDA/NIMA International Trade Forum	ID	Lewiston	11/4/2016
SBA Lender Export Roundtable	ID	Pocatello	5/24/2017
SBA Lender Export Roundtable	ID	Twin Falls	5/24/2017
SBA Lender Export Roundtable	ID	Idaho Falls	5/25/2017
SBA-Community Bank Lender/Partner Roundtable	ID	Lewiston	6/28/2017
Idaho Potato Commission & Idaho State Department of Agriculture - Export Seminar	ID	Sun Valley	8/30/2017
Business Lender Briefing	IL	Rosemont	10/6/2016
2016 Metro Chicago XPORT Challenge	IL	Chicago	10/20/2016
Global Small Business forum	IL	Chicago	10/21/2016
NMSDC Annual Conference	IL		10/23/2016
BAFT Annual Conference	IL	Chicago	10/27/2016
DGM- Smart Cities Forum	IL	Chicago	11/2/2016
PackExpo 2016	IL	Chicago	11/6/2016
Qualifying for Export Financing	IL	Rosemont	11/16/2016
Congressman Foster community event	IL	Bolingbrook	11/21/2016
Small Business Resource fair	IL	Bolingbrook	11/21/2016
ExporTech- IL	IL		11/29/2016
Export Essentials	IL	Lake Forest	1/31/2017
Blackhawk Bank	IL	Rockford	2/16/2017
Doing Business in Asia	IL	University Park	3/9/2017
SCORE , Chicago	IL	Chicago	3/16/2017
Preferred Shipping Inc./DHL Carrier	IL	Chicago	4/3/2017
IL. ExporTech #3	IL	Kane Co.	4/3/2017
Pan Asian Business Council	IL	Warrenville	4/6/2017
Lenders Forum	IL		4/12/2017
Chicago MBDA Export Center BOD	IL	Chicago	4/19/2017
SBDC IL Small Business week	IL		5/4/2017
NRA 2017	IL	Chicago	5/20/2017
US Trade and Working Capital Conf.	IL	Chicago	6/7/2017
Annual Midwest SBA Lenders Roundtable	IL	Chicago	6/8/2017
Exporting Forum-Aurora	IL	Aurora	6/15/2017

USTDA Mexico Railroads RTM- Chicago	IL	Chicago	6/22/2017
Women Entrepreneurs GROW Global	IL	Chicago	7/12/2017
ACE Exports Compliance	IL	Glen Ellyn	8/3/2017
ExporTech, IA & IL	IL	Moline	8/9/2017
EXPORTECH COHORT #3	IL	Aurora	8/29/2017
ICNC International Finance Workshop for Exporters: International Payment Methods	IL	Chicago	9/13/2017
Women Entrepreneurs Grow Global conference	IL	Chicago	9/19/2017
Power Africa Business Roundtable	IL	Chicago	9/20/2017
Illinois Exportech Aurora	IL	Aurora	9/26/2017
USA Agro Presentation	IL	Chicago	10/2/2017
Metro Chicago Export Pitch	IL	Chicago	10/4/2017
3rd Annual Global Small Business Forum	IL	Chicago	10/20/2017
Global Small Business forum	IL	Chicago	10/20/2017
Medical Mission briefing/Germany	IL	Chicago	10/20/2017
FebTech 2017	IL	Chicago	11/6/2017
ExporTech Fall Cohort	IL		11/13/2017
Taiwan Water & Waste Water Opportunities breakfast	IL	Chicago	12/5/2017
Illinois Exportech Schaumburg	IL	Schaumburg	12/12/2017
Arab Health-Mission briefing	IL	Chicago	1/11/2018
Mobile World Congress- Spain	IL		1/25/2018
State of Illinois - 'Medical Japan' Trade Show Orientation	IL	Chicago	2/14/2018
Doing Business in E Europe	IL	University Park	3/9/2018
Mission Briefing- Expomin2018- Illinois	IL		3/13/2018
Lunch & Learn on export documentation and international payment terms	IL	Champaign	3/14/2018
Export Documentation - Export Overview	IL	Chicago	3/16/2018
Montreal 2018 Illinois Exhibitors- SIAL	IL	Chicago	3/20/2018
Mission Briefing Asia, Water Ind.	IL	Chicago	3/26/2018
IE Expo China- Water	IL	Chicago	3/27/2018
1st American Bank Exporter Business Forum	IL	Palatine	3/28/2018
Export Business Forum	IL	Palatine	3/28/2018
ExPO Pack Mexico-2018 Illinois Exhibitors	IL		4/18/2018
NASBITE (CGBP Instructor Training)	IL	Nationwide	4/19/2018
Chicago Business Opportunity Fair	IL	Chicago	4/24/2018
Chicago MSDC	IL		4/24/2018
FABTECH Canada-2018 Illinois Exhibitors	IL		4/25/2018

Crain's Small Business Week Expo and Procurement Fair	IL	Aurora	5/2/2018
IL SBDC state conference	IL	Champaign	5/16/2018
National Restaurant Association Show 2018	IL	Chicago	5/19/2018
2018 Governor's Export Awards	IL	Chicago	5/24/2018
Women Entrepreneur Grow Global-Webinar	IL	Chicago	6/6/2018
ExporTech- Southland Cohort	IL	Chicago	6/26/2018
NVBDC 3rd Annual Doing Business with The Federal Reserve Bank	IL	Chicago	7/19/2018
WETEX- Water, Tech.Env.	IL	Chicago	9/20/2018
BAFT Supply Chain Bootcamp	IL	Chicago	9/26/2018
World Trade Day Indianapolis	IN	Indianapolis/Fishers	4/13/2017
ExpoTech	IN	Logansport	4/13/2017
FDIC 2017 Trade Show	IN	Indianapolis	4/27/2017
ISBDC Export Indiana Fellowship	IN	Indianapolis	7/14/2017
WWETT 2018 - Water & Wastewater Equipment Treatment and Transport Show	IN	Indianapolis	2/22/2018
FDIC 2018 - Fire Truck Show	IN	Indianapolis	4/26/2018
"Export 101" - with Indiana SBDCs and Foreign Targets Inc.	IN	Richmond	5/8/2018
ExporTech	IN	Fishers	5/29/2018
Export 101	IN	South Bend	6/28/2018
Export Indiana Fellowship Program	IN	Indianapolis	7/18/2018
ExporTech	KS	Wichita	3/29/2017
State of Kansas - International Trade Day 2017	KS	Emporia	6/6/2017
ExporTech	KS	Wichita	6/7/2017
Global Trade Panel' @ Friends University	KS	Wichita	4/24/2018
Trade Matters' - Commerce Bank	KS	Wichita	4/24/2018
Kansas International Trade Day	KS	Lawrence	6/5/2018
State of KY Export Initiative Partner Meeting	KY	Frankfort	11/3/2016
World Trade Center Kentucky - International Certification Program	KY	Louisville/Lexington	11/4/2016
Exporting & Financing for RV Exports	KY	Louisville	11/30/2016
Global Strategy & Commerce Certificate Program	KY	Lexington	1/9/2017
KDEC - KY District Export Council	KY	Frankfort	7/19/2017
SBA/EXIM/State of KY - Webinar "Close the Deal & Sleep Soundly"	KY	KY - Statewide	9/14/2017
Tools for Exporting - Close the Deal and Sleep Soundly	KY	Louisville	9/14/2017

ICUEE - Int'l Construction and Utility Equipment Expo	KY	Louisville	10/3/2017
KY World Trade Center - KY Int'l Trade Summit 2017	KY	Louisville	10/19/2017
World Trade Center KY - Trade Certification Seminar	KY	Louisville	11/16/2017
RVIA - RV Show 2017	KY	Louisville	11/28/2017
District Export Council Trade Policy Update	KY	Lexington	4/5/2018
District Export Council Trade Policy Update	KY	Paducah	4/6/2018
SUSTA & KY AG Group "Agricultural Exports 101"	KY	Louisville	4/10/2018
World Trade Center KY - Trade Certification Training	KY	Lexington	4/11/2018
International Workboat Show 2016	LA	New Orleans	11/30/2016
Southern Region Minority Supplier	LA	New Orleans	2/22/2017
Southern Region MSDC	LA	New Orleans	3/21/2017
MWOB Symposium New Orleans	LA		3/21/2017
WBENC Summit & Salute	LA	New Orleans	3/22/2017
Waste Expo 2017	LA	New Orleans	5/8/2017
Waste Expo 2017	LA	New Orleans	5/9/2017
SRMSDC	LA	New Orleans	7/20/2017
2017 Gateway Business Conference by Southern Region Minority Supplier Development	LA	New Orleans	8/23/2017
LAGCOE 2017	LA	Lafayette	10/24/2017
Louisiana and Gulf Coast Oil Exhibition [LAGCOE]	LA	Lafayette	10/24/2017
New Orleans Southern Region	LA	New Orleans	1/18/2018
Export Tax Savings and Trade Credit Insurance: Money Saving Programs	LA		6/14/2018
Doing Business with Siemens: A Conversation with Louisiana Suppliers	LA	New Orleans	6/20/2018
2018 Essence Festival	LA	New Orleans	7/4/2018
Essence Festival 2018 Conference	LA	New Orleans	7/5/2018
Southern Region MSDC	LA	New Orleans	7/5/2018
WE Summit & Awards Gala	LA	New Orleans	9/26/2018
Massachusetts Export Expo	MA	Boston	12/9/2016
Seafood Expo North America 2017	MA	Boston	3/19/2017
Mass Export Expo	MA	Boston	12/8/2017
Trade and Investment Finance	MD	Rockville	10/14/2016
Asian American Business Summit & Expo	MD	Silver Spring	10/21/2016
OPIC - Expanding Horizons - Small Businesses Entering Emerging Markets	MD	Baltimore	11/18/2016
OPIC Expanding Horizons	MD	Baltimore	11/18/2016

Forum on International Trade	MD	Rockville	12/9/2016
VIP International Veterans Seminar	MD	Potomac	3/15/2017
PG County Economic Development Corp	MD	Largo	3/30/2017
Women Business Owners Expo	MD	Gaithersburg	3/31/2017
Univ. of Maryland Export Bootcamp	MD	Baltimore	4/29/2017
Mid-Atlantic Region MBDA Advanced Manufacturing Summit 2017	MD	Baltimore	5/10/2017
Mid-Atlantic Region MBDA Manufacturing Summit	MD	Baltimore	5/10/2017
Baltimore USEAC	MD	Baltimore	5/25/2017
International Trade: What You Need to Know Seminar	MD	Towson	6/29/2017
ProBiZ 2017	MD	Silver Spring	7/20/2017
ProBiz 2017 Small Business Procurement Conference	MD		7/20/2017
Southern Shore Export Forum	MD	Salisbury	8/17/2017
MWOB Symposium with National ACE	MD	Rockville	8/29/2017
MD-DC-VA Regional Women's Business Development Conference	MD	Bethesda	9/7/2017
Finance Roundtable	MD	Baltimore	1/11/2018
NASBITE National Small Business Exporter Summit & Annual Conference-2018	MD	Baltimore	3/21/2018
NASBITE 31st Annual Conference	MD	Baltimore	3/23/2018
Maryland Military and Veterans Women Business Conference	MD	Baltimore	4/27/2018
PG County Economic Development Corp Info Session: Trade Mission to Nigeria	MD	Largo	5/1/2018
CelebrAsian Procurement & Business Conference	MD	Bethesda	5/29/2018
Int'l Trade Panel--MD Women's Business Center	MD	Rockville	5/30/2018
USPAACC 2018 CelebrAsian Conference	MD	Bethesda	5/31/2018
Veterans Institute for Procurement (VIP) International Seminar	MD	Potomac	6/20/2018
Export Essentials - Prince George's County Pre-Trade Mission Training	MD	Largo	7/18/2018
Pre-Trade Mission Training w/PG County	MD	Largo	7/18/2018
Getting Paid for International Sales	MD	Bel Air	7/31/2018
PRO-BIZ	MD	Greenbelt	7/31/2018
Maryland Hispanic Business Conference	MD	Bethesda	9/4/2018
Export Calvert County	MD	Prince Frederick	9/25/2018
Maine International Trade Day 2017	ME	Bangor	5/25/2017

ExportTech - Maine	ME	Portland	4/5/2018
Trade Mission Preparations	MI	Troy	10/5/2016
ExporTech	MI	Troy	10/6/2016
Access to Capital	MI	Farmington Hills	10/18/2016
BizGridLive	MI	Detroit	11/2/2016
Automotive Manufacturing Meetings	MI	Detroit	11/15/2016
Van Andel Global Trade Center (GVSU) Basics of Exporting	MI	Grand Rapids	2/16/2017
MSU seminar	MI	Lansing	2/16/2017
Legal Essentials to Export _ Toolkit _ Foster Swift	MI	East Lansing	2/22/2017
Partner Summit	MI	Ann Arbor	3/8/2017
Legal Essentials to Export _ Toolkit _ Foster Swift	MI	Southfield	3/14/2017
DEGC meeting 03-28-17	MI	Detroit	3/28/2017
Automation Alley IBSAC	MI	Troy	4/20/2017
Great Lakes Economic Forum	MI	Detroit	4/24/2017
World Trade Week	MI	Grand Rapids	5/10/2017
Michigan-China Business Matchmaking Forum	MI	Detroit	5/11/2017
Access to Capital	MI	Grand Rapids	5/17/2017
Complying with US Export Controls	MI	Detroit	5/23/2017
Eastern and Western DEC Meeting	MI	Detroit	6/12/2017
EU Trade Promotion Event	MI	Detroit	6/29/2017
MEDC Partner Meeting	MI	Lansing	7/25/2017
Great Lakes Lenders Conference	MI	Detroit	7/26/2017
Doing Business in the UK	MI	Grand Rapids	8/14/2017
Legal Essentials to Export _ Toolkit _ Foster Swift	MI	Grand Rapids	9/12/2017
Great Lakes WBC	MI	Novi	9/25/2017
National Minority Supplier Development Council	MI	Detroit	10/22/2017
National Minority Supplier Diversity Council (NMSDC) Conference 2017	MI	Detroit	10/22/2017
Great Lakes WBC Webinar	MI	Detroit	11/15/2017
Keating Strategies webinar	MI		1/16/2018
MI Trade Partners briefing	MI		1/19/2018
Detroit ExporTech	MI	Detroit	2/2/2018
Basics of Exporting	MI	Grand Rapids	2/9/2018
Western Michigan DEC - Board Meeting	MI	Grand Rapids	2/9/2018
Detroit MBDA Center Conference	MI		5/9/2018
Amerimold 2018	MI	Novi	6/13/2018
WBENC National Conference & Business Fair	MI	Detroit	6/17/2018
Summer Summit	MI	Allendale	7/18/2018
NVBDC National Veteran Business Matchmaker	MI	Detroit	9/10/2018

MWOB Symposium: Export Essentials Michigan Edition with National ACE & APACC	MI	Farmington Hills	9/12/2018
Gateway to Eastern Europe and Central Asia	MN	St. Paul	10/4/2016
How to Finance Your Export Operations Seminar	MN	St. Cloud	10/19/2016
National Veterans Small Business Engagement (NVSBE)	MN	Minneapolis	11/1/2016
Nat'l Veterans Small Business Engagement	MN	Minneapolis	11/1/2016
Export Process: An Introduction to Exporting	MN	St. Paul	1/25/2017
MN Trade Office: Export Tools & Strategies for Success	MN	Owatonna	4/19/2017
Rep. Ellison: Export Resources for Small Business	MN	Minneapolis	8/21/2017
Food Processing Webinar	MN	Minneapolis	8/30/2017
North Central Minority Supplier Development Council	MN	Minneapolis	9/20/2017
Financial Resource Summit : East Central Minnesota	MN	Mora	9/27/2017
National Association of Women Business Owners Conference 2017	MN		10/15/2017
Rep. Emmer & MN DEC Export Roundtable	MN	Anoka	10/17/2017
UPS Xport Challenge	MN	Minneapolis	10/24/2017
Korea: Free Trade Division visit	MN	Minneapolis	3/12/2018
Presentation to MN Trade Office	MN	St. Paul	4/18/2018
Central and Eastern European Medical Buyers Mission to Minnesota	MN	Minneapolis	6/18/2018
State International Development Organizations (SIDO) : Annual Meeting	MN	Minneapolis	8/1/2018
México: Opportunities for Minnesota Exporters: MN Trade Office	MN	St. Paul	8/3/2018
MN SBA 6th Annual Lenders Conference	MN	Minneapolis	9/6/2018
Business Exchange Opportunity MSDC	MN	Minneapolis	9/26/2018
Scarborough - EXIM 101 Webinar	MO	Kansas City	3/8/2017
Trade Finance Resources for Exporting	MO	St. Louis	5/4/2017
Kansas City World Trade Day	MO	Kansas City	5/18/2017
Commerce Bank - "Trade Matters"	MO	Kansas City	6/13/2017
National Urban League Annual Conference	MO	St. Louis	7/26/2017
Trade Finance Roundtable	MO	St. Louis/Clayton	11/30/2017
Getting to Global	MO	St. Louis	2/15/2018
Facebook - Community Boost St. Louis	MO	St. Louis	3/26/2018

Discover Global Markets - Design and Construct	MO	Kansas City	4/30/2018
World Trade Center Kansas City - Go Global Luncheon	MO	Kansas City	6/6/2018
World Trade Center- Reception/Event/Networking	MO	St. Louis	8/23/2018
'Why Trade Matters'	MO	Liberty	9/19/2018
Growing Global	MO	St. Louis	9/21/2018
EXIM Lender Programs Presentation - Regions Bank	MS	Grenada	3/28/2017
EXIM Lender Programs Presentation - Regions Bank	MS	Ridgeland	3/30/2017
Roadshow with MDA - MS	MS	Starkville	7/25/2017
Roadshow with MDA - MS	MS	Jackson	7/26/2017
Roadshow with MDA - MS	MS	Gulfport	7/27/2017
Road Show with Mississippi Development Authority (REPP)	MS	Jackson	8/5/2018
MS USCS Exporter Event	MS	Itta Bena	8/6/2018
MDA Annual EXIM Roadshow	MS	Starkville	8/7/2018
MDA Annual EXIM Roadshow	MS	Jackson	8/8/2018
MDA Annual EXIM Roadshow	MS	Gulfport	8/9/2018
Montana Compete Smart Conference	MT	Anaconda	10/6/2016
2017 Montana Mfg. & Intl. Trade Day	MT	Helena	3/1/2017
Montana Statewide SBA Lender Training: "Tools for Lending Beyond Our Borders"	MT	Anaconda	4/24/2017
Montana webinar for AIMEX trade show	MT		8/15/2017
International Business Symposium	MT	Kalispell	5/23/2018
Intl Banker Training (NC)	NC	Greensboro	12/13/2016
Export University 201	NC	Gastonia	12/14/2016
NC Go Global Roadshow	NC	Wilmington	4/17/2017
NC Go Global Roadshow	NC	Raleigh	4/18/2017
NC Go Global Roadshow	NC	Kannapolis	4/20/2017
NC Go Global Roadshow	NC	Asheville	4/21/2017
Export University 201, Export Seminar	NC	Raleigh	5/11/2017
Latin American Chamber of Commerce Small Business Expo	NC	Charlotte	5/24/2017
Export Essentials Symposium	NC	Charlotte	11/9/2017
Webinar (Women's Business Center Charlotte)	NC	Charlotte	2/13/2018
Go Global Roadshow	NC	Kannapolis	4/9/2018
Go Global Roadshow	NC	Asheville	4/10/2018
Go Global Roadshow	NC	Greensboro	4/11/2018
Go Global Roadshow	NC	Cary	4/12/2018
Webinar (Women's Business Center)	NC	Charlotte	5/8/2018

First National Bank Omaha: International Banking Workshop	ND	Omaha	10/26/2016
ND/MN Exportech	ND	Fargo	11/17/2016
Export Management Course	ND	Fargo	2/20/2018
Exportech North Dakota	ND	Fargo	2/21/2018
2018 MITA's World Trade Conference and 50th Anniversary Celebration	NE	Omaha	5/16/2018
Congresswoman Kuster Manufacturing Resource Fair	NH	Nashua	2/21/2017
The Global Reach	NH	Portsmouth	6/22/2017
NJ USEAC training	NJ	Newark	12/14/2016
International Trade Collaboration	NJ	Trenton	3/1/2017
Focus and Expand Your Int'l Sales- Princeton Reg. Chamber	NJ	Plainsboro	3/7/2017
Women in International Trade	NJ	Newark	3/8/2017
Global Business Conference	NJ	Atlantic City	4/26/2017
Mid-Jersey Chamber - Opportunities around the Globe	NJ	Ewing	5/23/2017
WTCGP Export Finance event	NJ	Trenton	6/22/2017
MWOB Symposium with USPAACC Northeast	NJ	Jersey City	8/1/2017
Fundamentals of Exporting	NJ	Union	8/30/2017
Greater Princeton Chamber - Exporter Roundtable	NJ	Trenton	9/13/2017
International Business Networking	NJ	Livingston	11/16/2017
NJ Chamber networking breakfast	NJ	Woodbridge	1/10/2018
Turkish Contractor's Association	NJ		1/18/2018
Global Trade Resources roundtable	NJ	Newark	1/30/2018
EXIM/IC-DISC seminar	NJ	Cherry Hill	5/17/2018
Princeton COC export fin. roundtable	NJ	Princeton	7/25/2018
Senator Udall Office Meeting	NM	Albuquerque	9/26/2017
Congressman Cresent Hardy - Fall Business Series - Export	NV	Las Vegas	10/17/2016
Unlocking the Global Market through Exporting	NV	North Las Vegas	10/17/2016
Export Essentials - Las Vegas Edition (MWOB Symposium)	NV	Las Vegas	1/11/2017
2nd Annual Asian American Business Roundtable Summit	NV	Las Vegas	1/12/2017
2017 World of Concrete	NV	Las Vegas	1/17/2017
World of Concrete	NV	Las Vegas	1/17/2017
World of Concrete	NV	Las Vegas	1/17/2017
World of Concrete 2017	NV	Las Vegas	1/17/2017
Nicaraguan Delegation-World of Concrete	NV	Las Vegas	1/19/2017
Export Your Brand-California Fashion Association	NV	Las Vegas	2/20/2017

ConExpo/ConAg Trade Show	NV	Las Vegas	3/7/2017
2017 CONEXPO	NV	Las Vegas	3/8/2017
National Reservation Economic summit	NV	Las Vegas	3/14/2017
National RES (Reservation Economic Summit)	NV		3/14/2017
SBA Lender Seminar	NV	Las Vegas	5/3/2017
WBENC National Conference & Business Fair 2017	NV	Las Vegas	6/19/2017
WBENC National Business Fair & Conference	NV	Las Vegas	6/20/2017
2017 NGLCC International Business & Leadership Conference	NV	Las Vegas	8/1/2017
Solar Power International Trade Show	NV	Las Vegas	9/10/2017
Foreign Buyer Financing for Solar Projects	NV	Las Vegas	9/11/2017
WEFTEC 2017	NV	Las Vegas	10/1/2017
SEMA Trade Show	NV	Las Vegas	10/31/2017
WOC 2018	NV	Las Vegas	1/23/2018
World of Concrete 2018	NV	Las Vegas	1/24/2018
Waste EXPO IBProgram	NV	Las Vegas	4/23/2018
Road Map to Exporting	NV	Las Vegas	8/8/2018
Federal Reserve - Access to Capital	NY	Hyde Park	10/24/2016
Startup Global - Long Island	NY	Stony Brook	10/27/2016
TD Bank Expanding Business Internationally	NY	Johnstown	11/15/2016
Council of Industry	NY	Poughkeepsie	11/18/2016
Greater NY Dental Meeting	NY	New York	11/29/2016
Meet the Small Business Bankers	NY	New York	1/26/2017
Export Finance & US Govt	NY	Yonkers	1/27/2017
World Trade Week Meeting	NY	New York	2/2/2017
NAWBO-New York	NY	New York	2/24/2017
NAWBO-NYC Small Business BootCamp-Powering Growth	NY	New York	2/24/2017
Export NY - Syracuse	NY	Syracuse	3/15/2017
SBA Veteran Business Conference	NY	Syracuse	3/16/2017
Entrepreneurs Going Global [Commerce]	NY	Uniondale	4/12/2017
EXIM/CC Solutions Documentation Webinar	NY	New York	5/3/2017
Global NY Export Finance	NY	Albany	5/8/2017
NY Int'l Small Business Awards	NY	New York	5/8/2017
New York World Trade Week breakfast	NY	New York	5/8/2017
EXIM/Export Tax-IC-DISC Seminar	NY	New York	5/15/2017
IC-DISC and EXIM Seminar	NY	New York	5/15/2017
LI Imp Exp Association	NY	New York	5/24/2017
Schenker Webinar to Sales Staff	NY	New York	6/13/2017
Expanding Horizons [OPIC Event]	NY	New York	6/16/2017

Export & Global Trade resources seminar	NY	Staten Island	6/19/2017
Schenker Webinar to Clients	NY	Freeport	6/22/2017
2017 Fancy Food Show	NY	New York	6/25/2017
NYNJ MSDC Business Opportunity Exchange 2017	NY	New York	6/27/2017
Rep. Espaillat-Small Business Event	NY	New York	7/11/2017
Agri-Business - Africa Summit	NY	New York	7/24/2017
HKANY and USPAACC-NE Region Asian American Businesses Networking Event	NY	New York	7/25/2017
SBA VA - Access to Capital	NY	Bronx	7/28/2017
TXF New York - Transformative Trade	NY	New York	9/7/2017
Access to Capital	NY	Farmingdale	9/15/2017
US-Uzbekistan Business Forum	NY	New York	9/20/2017
INC Women's Summit-Own the Future	NY	New York	9/25/2017
Export Financing - Syracuse	NY	Syracuse	9/26/2017
Export Tech	NY	Albany	10/4/2017
Supply Chain and Working Capital Finance- New York	NY	New York	10/5/2017
Trade Finance	NY	Buffalo	10/13/2017
Go Global - Commerce LI	NY	Old Westbury	10/17/2017
Baruch College Presentation	NY	New York	10/19/2017
2017 Chem Show	NY	New York	10/31/2017
African Chamber Annual Conf	NY	New York	11/8/2017
New York Boat Show	NY	New York	1/24/2018
Organization of Women In International Trade-New York-Webinar	NY	New York	2/27/2018
LI Commerce - ecommerce	NY	Westbury	5/2/2018
World Trade Week Awards	NY	New York	5/7/2018
WTC Awards Breakfast	NY	New York	5/7/2018
International Franchise Expo	NY	New York	5/31/2018
ExportTech - Brooklyn	NY	Brooklyn	6/7/2018
Medical Design & Manufacturing (MD&M) East	NY	New York	6/12/2018
NY & NJ MSDC Business Opportunity Exchange 2018	NY	New York	6/12/2018
Brooklyn Eats	NY	Brooklyn	6/28/2018
Fancy Food Show	NY	New York	6/30/2018
Agribusiness Summit (Africa)	NY	New York	7/25/2018
TXF New York	NY	New York	9/13/2018
Access to Capital - Agriculture	NY	Uniondale	9/27/2018
Basic Export Strategies - Hamilton County OH	OH	Cincinnati	11/17/2016
Navigating Global Opportunities and Risks Post US Election	OH	Cincinnati	11/22/2016
SODEC - All Hands Meeting	OH	Cincinnati	12/2/2016

'Fast Talk' - Export Strategies for Manufacturers	OH	Dayton	1/26/2017
International Trade Forecast Outlook 2017	OH	New Philadelphia	1/27/2017
ITASWO - Int'l Trade Assoc of SW Ohio "Trump and Trade"	OH	Dayton	1/31/2017
World Trade Center KY - Int'l Trade Certification Conference	OH	Cincinnati	2/15/2017
Pre-Cast Concrete Show	OH	Cleveland	3/2/2017
OSU Fisher College Small Business Roundtable	OH	Columbus	3/10/2017
International Credit and Finance Tools - Webinar	OH	Cleveland	3/20/2017
Youngstown State SBDC - Roundtable	OH	Youngstown	4/17/2017
SODEC Quarterly Meeting - Southern Ohio District Export Council	OH	Cincinnati	6/8/2017
2017 Ohio Export Internship Program Showcase/Commencement Program	OH	Columbus	8/10/2017
SBDC - Ohio State (Fisher College) and Youngstown State	OH	Columbus	8/10/2017
OPIC Expanding Horizons Workshop	OH	Cincinnati	8/18/2017
Trade Talks - EXIM Bank	OH	Cleveland	9/18/2017
US Commercial Service - Discover Global Markets	OH	Cleveland	9/18/2017
ITASWO - Int'l Trade Assoc of SW Ohio "Changes in US Trade Policy"	OH	Dayton	10/10/2017
SBA - Ohio STEP Grant Webinar	OH		10/17/2017
2017 Global Summit - Ohio	OH	Columbus	10/27/2017
Cleveland Foreign Credit Group - Market(s) Update with IRC and EXIM Bank	OH	Cleveland/Independence	11/9/2017
Export Finance Solutions for Lenders	OH	Cincinnati	11/17/2017
Resources for Small Business Exporters	OH	Hamilton	1/12/2018
Small Business Workshop with Congressman Warren Davidson	OH	Troy	3/23/2018
Doing Business with Dubai/UAE	OH	Cincinnati	3/30/2018
SBDC Small Business Roundtable	OH	Youngstown	4/2/2018
ORV-Women's Business	OH	Columbus	4/16/2018
National Urban League Conference	OH	Columbus	8/1/2018
National Urban League	OH	Columbus	8/4/2018
'The Changing Landscape of Trade'	OH	Cincinnati	9/12/2018
Oklahoma Oil & Gas Expo	OK	Oklahoma City	10/12/2017
Export Trade Matters - Commerce Bank	OK	Tulsa	3/27/2018
Oklahoma World Trade Conference 2018	OK	Tulsa	4/5/2018
Oklahoma Int'l Financing Workshop/s	OK	Oklahoma City & Tulsa	4/25/2018
Pacific Lumber Exporters Assn.	OR		10/12/2016

Oregon Manufacturer Awards	OR	Portland	10/27/2016
Portland Business Journal - Oregon Manufacturing Awards 2016	OR	Portland	10/27/2016
Maritime Commerce Club	OR	Portland	11/16/2016
AG Machinery Expo	OR	Albany	11/17/2016
NW Food Processing Expo	OR	Portland	1/9/2017
Northwest Food Processors Association - NWFPA EXPO 2017	OR	Portland	1/10/2017
World Trade Week Intl Gala Reception	OR	Portland	5/18/2017
SBA Annual Export Conference Oregon	OR	Portland	5/23/2017
Umpqua Bank - Commercial Banking Team-Portland International Task Force Training	OR	Portland	6/22/2017
NACM Portland	OR	Portland	11/17/2017
National Association of Credit Managers	OR	Portland	11/17/2017
BABC dinner/reception	OR	Portland	5/23/2018
BABC Workshop	OR	Portland	5/24/2018
Portland USEAC reception	OR	Portland	5/24/2018
Portland USEAC reception	OR	Portland	5/24/2018
EXIM 101-Pittsburgh USEAC	PA	Pittsburgh	11/1/2016
Transatlantic Trade and Investment Conference	PA	Pittsburgh	11/2/2016
Export Finance Program	PA	Reading	11/14/2016
Export Finance Program	PA	Reading	11/14/2016
Pennsylvania Chamber of Business & Industry Export Seminar	PA	Philadelphia	12/12/2016
Greater Phil. Chamber-Exporter Roundtable	PA	Philadelphia	2/1/2017
PAC Expo	PA	Philadelphia	2/27/2017
14th Annual Global Business Council	PA	Philadelphia	3/1/2017
World Trade Center Day	PA	Philadelphia	5/11/2017
World Trade Center of Greater Phila - Annual World Trade Center Day	PA	Philadelphia	5/11/2017
18th International Conference	PA	York	5/25/2017
18th International Conference Breakout session	PA	York	5/25/2017
Asian American Chamber of Commerce Symposium	PA	Philadelphia	6/27/2017
MWOB Symposium with Asian American Chamber of Commerce of Greater Philadelphia	PA	Philadelphia	6/27/2017
Growing Your Business Globally	PA	Philadelphia	11/8/2017
MCC - Projects in the Pipeline	PA	Philadelphia	11/16/2017
WTCGP REPP training	PA	Philadelphia	2/1/2018
Asian American Chamber seminar	PA	Philadelphia	3/29/2018

Multi-Ethnic Chamber of Commerce-EXIM MWOB Symposium	PA	Philadelphia	3/29/2018
PacExpo	PA	Philadelphia	4/16/2018
Trade finance Webinar	PA	Pittsburgh	5/1/2018
Federal Resources for driving growth	PA	Philadelphia	5/21/2018
Export Finance Webinar	PA	PA	6/28/2018
USHCC Convention	PA	Philadelphia	9/16/2018
"Riddle for Exporters" - SBTDC-PR certification program	PR	San Juan	5/16/2017
Exporters Presentation - SBTDC-PR	PR	San Juan	5/17/2017
Lenders' Roundtable/Presentation- SBTDC-PR	PR	San Juan	5/17/2017
SBA-PR Export Webinar	PR	San Juan	6/21/2017
SBA PR Export Webinar	PR	San Juan	7/24/2018
Strengthening Rhode Island Advisory Committee - Congressman Langevin	RI	West Warwick	10/17/2016
Bryant University - Fall 2016 International Professional Series	RI	Smithfield	10/18/2016
Food Export Seminar	RI	Warren	11/29/2016
Rhode Island World Trade Day event 2017	RI	Smithfield	5/24/2017
RI Manufacturing & Exporting	RI	Warren	11/15/2017
Int'l Pro Series - Finance	RI	Providence	2/1/2018
2016 Southern Forest Products Export Conference	SC	Charleston	10/17/2016
Metro Charleston Export Plan, Part II	SC	Charleston	10/17/2016
Export University 101 (Commerce)	SC	Rock Hill	5/9/2017
Export Leadership Academy	SC	Columbia	5/16/2017
OWIT-Charleston, SC	SC	Charleston	9/27/2017
Intl Customs Brokers & Freight Forwarders Assoc	SC	Charleston	11/9/2017
South Dakota's Statewide Export Awareness Program: Sioux Falls	SD	Sioux Falls	10/20/2016
South Dakota's Statewide Export Awareness Program: Yankton, SD	SD	Yankton	10/25/2016
South Dakota International Trade Center: Export Compliance 201	SD	Sioux Falls	5/10/2017
South Dakota Export Awareness Workshop	SD	Sioux Falls	9/13/2017
Doing Business with China	TN	Chattanooga	10/20/2016
Nashville TN Intl Trade Finance	TN	Nashville	2/9/2017
International Trade Finance Workshop - Memphis	TN	Memphis	4/25/2017
International Trade Finance Workshop	TN	Nashville	4/26/2017
International Trade Finance Roundtable	TN	Knoxville	4/27/2017
International Trade Finance Workshop	TN	Chattanooga	4/28/2017

National SBDC Conference 2017	TN	Nashville	9/5/2017
Export Finance Seminar	TN	Memphis	10/19/2017
2018 Craft Brewers Conference & BrewExpo America	TN	Nashville	5/3/2018
Bankers Breakfast Workshop	TN	Memphis	5/21/2018
Bankers Breakfast Workshop	TN	Nashville	5/22/2018
Bankers Workshop	TN	Knoxville	5/23/2018
Bankers Breakfast Workshop	TN	Johnson	5/24/2018
Bankers Breakfast Workshop	TN	Chattanooga	5/25/2018
Texas Capital Austin Event	TX	Austin	10/19/2016
SBA Exporting Webinar Series - EXIM	TX	Laredo	1/25/2017
Frisco Chamber IBC Meeting	TX	Frisco	1/26/2017
Southwest Minority Supplier Development Council--Toyota Stakeholders Meeting	TX	San Antonio	2/27/2017
Leveraging Resources to Expand Your Exports	TX	Dallas	2/28/2017
Leveraging Resources to Expand Your Exports!	TX	Dallas	2/28/2017
Houstex	TX	Houston	2/28/2017
GHP Meet & Greet	TX		3/9/2017
NTX DEC - EXIM Quorum Forum	TX	Dallas/Fort Worth	3/15/2017
Trade Link Workshop	TX	Katy	3/22/2017
USTDA Nigeria Gas Infrastructure	TX	Houston	3/27/2017
SBA Export Workshop	TX	Rosenberg	4/5/2017
U.S. Export Controls, Sanctions and Enforcement: An Update & Outlook Under a New	TX	Houston	4/13/2017
WBEA Expanding Global Opportunities	TX	Houston	4/26/2017
Export Essentials MWOB	TX	Dallas	4/27/2017
Offshore Technology Conference 2017	TX	Houston	5/1/2017
Offshore Technology Conference 2017	TX	Houston	5/1/2017
Offshore Technology Conference 2017	TX	Houston	5/1/2017
PEMEX Procurement Seminar	TX	Houston	5/1/2017
African Chamber 2017 Luncheon Speaker	TX	Dallas	5/3/2017
Doing Business in Saudi Arabia	TX	Houston	5/3/2017
Metro Export Plan Forum 2017	TX	Houston	5/11/2017
International Concierge Team Event	TX	Richardson	5/25/2017
MWOB Symposium	TX	Houston	5/31/2017
WBEA 2017 Business Expo and Matchmaking	TX	Houston	5/31/2017
Women's Business Enterprise Alliance Houston	TX	Houston	5/31/2017
South Central SBA Export Lenders' Roundtable	TX	Irving/Las Colinas	6/6/2017
InHouse 101 Plains Capital	TX	Frisco	6/9/2017

NACM Congress	TX	Grapevine	6/11/2017
NACM Annual Conference 2017	TX	Dallas	6/12/2017
ESS Roundtable USEAC	TX	Dallas/Fort Worth	6/13/2017
Export Outreach Team (EOT) Meeting	TX	Houston	6/15/2017
Dallas Symposium Export Essentials	TX	Dallas	8/2/2017
Export Essentials Symposium	TX	Dallas	8/2/2017
eWomenNetwork Entrepreneur Conference & Expo	TX	Dallas	8/3/2017
US Commerce Outreach	TX	Houston	8/11/2017
National Association Women Business Owner-San Antonio/Women Mean Business	TX	San Antonio	8/24/2017
San Antonio-Symposium	TX	San Antonio	8/25/2017
World of Opportunities - Money Money Money	TX	Dallas	8/31/2017
DEC Meeting	TX	Houston	9/13/2017
IBC Asian Connection Series Asian CC Frisco Chapter	TX	Frisco	9/14/2017
ITC Luncheon	TX	Houston	9/19/2017
EXIM/Alliant Presentation - Rescheduled due to Hurricane Harvey	TX	Houston	9/20/2017
Longview Chamber of Commerce Trade Summit	TX	Longview	9/22/2017
NTX DEC	TX	Dallas	9/24/2018
USHCC Convention	TX	Dallas	10/1/2017
North American University Outreach	TX	Houston	10/5/2017
Tarrant County College Trinity River Campus Business Panel	TX	Fort Worth	10/17/2017
ITC Luncheon	TX	Houston	10/18/2017
Perspectives on Foreign Policy & Global Trade - Amegy Bank Luncheon	TX		10/25/2017
NTX District Export Council Annual Meeting	TX	Irving/Las Colinas	11/1/2017
Houston Export Resources Forum	TX	Houston	11/7/2017
GHP International Trade Development Committee	TX	Houston	11/9/2017
Q4 DEC Meeting	TX	Houston	11/15/2017
African Chamber of Commerce 2017	TX	Dallas	11/16/2017
HDEC - Export U Session - Essential Marketing & Finance Strategies for Exporters	TX	Houston	11/30/2017
SBA Export Workshop	TX	Rosenberg	12/6/2017
Wells Fargo Outreach	TX	Houston	12/12/2017
SBA Webinar	TX	Houston	12/13/2017
Lending Opportunities in Exports	TX	Houston	1/18/2018

USTDA India Reverse Trade Mission- CANCELLED due to lapse in federal budget	TX	Houston	1/22/2018
Small Business Export Workshop	TX	Houston	1/24/2018
Commerce San Antonio Outreach	TX	San Antonio	2/22/2018
SBDC San Antonio Outreach	TX	San Antonio	2/22/2018
MBDA San Antonio Outreach	TX	San Antonio	2/23/2018
Q1 Houston DEC Luncheon	TX	Houston	2/28/2018
World of Asphalt	TX	Houston	3/6/2018
Q1 International Trade Development Committee	TX	Houston	3/7/2018
MBDA & EXIM Symposium	TX	Dallas	3/19/2018
WBENC Summit & Salute	TX	Dallas	3/20/2018
Export Compliance Documentation: Getting to PAID	TX	Houston	3/22/2018
SBA Export Workshop	TX	Clear lake	3/29/2018
Export Essentials Houston 2018	TX	Houston	4/26/2018
MWOB Symposium	TX	Houston	4/26/2018
Houston Hispanic Chamber of Commerce Annual Business Expo	TX	Houston	4/27/2018
OTC 2018	TX	Houston	4/30/2018
Petrobras Procurement Seminar	TX	Houston	5/1/2018
Comerica ITF Trade Event	TX	Dallas	5/17/2018
Webinar: Expanding Global Opportunities For Minority & Women-Owned Businesses	TX	San Antonio/Houston/D.C.	5/23/2018
Trade Expo Africa (TEXA)	TX	Houston	5/25/2018
Mercantil Bank Training	TX	Houston	6/11/2018
Export Finance & Foreign Government Procurement Conference	TX	Arlington	6/12/2018
Q2 International Trade Development Committee Meeting	TX	Houston	6/21/2018
Frisco Chamber of Commerce International Business Connection Series	TX	Frisco	6/26/2018
ESS Roundtable USEAC	TX	Dallas/Fort Worth	7/24/2018
Amegy Bank Breakfast Gathering	TX	Houston	7/24/2018
NOMADS Dinner Reception	TX	Houston	8/14/2018
STOP Fakes - NTX DEC	TX	Dallas	8/21/2018
Frisco International Event: Raytheon	TX	Frisco	8/28/2018
SBDC Export Workshop	TX	Houston	9/5/2018
Int'l Trade Sub Committee Meeting	TX	Houston	9/12/2018
2018 African Economic Forum	TX	Dallas	9/13/2018
3rd Annual Governor's Business Forum for Women	TX	Grapevine	9/13/2018

Greater Dallas Asian American Chamber of Commerce Transportation Forum	TX	Dallas	9/18/2018
The North American Logistics & Manufacturing Symposium	TX	Laredo	9/19/2018
NTX DEC	TX	Dallas	9/24/2018
Houston Global Trade Conference & Expo	TX	Houston	9/25/2018
SBA Webinar	TX	Houston	9/27/2018
Tradelink	TX	Katy	9/28/2018
Utah Global Forum	UT	Salt Lake City	10/24/2016
UVU Conference on International Trade	UT	Salt Lake City	10/25/2016
Export Finance and Int'l Risk Mitigation for Small Business	UT	Sandy	5/9/2018
Arlington USEAC	VA	Arlington	10/12/2016
Export University	VA	Fairfax	10/25/2016
Arlington USEAC	VA	Arlington	10/26/2016
Washington Premier Group	VA	Tysons Corner	10/26/2016
BizLaunch	VA	Arlington	11/3/2016
Exporter Meetings USEAC	VA	Arlington	11/9/2016
Organization of Women In Int'l Trade	VA	Crystal City	12/2/2016
8th Annual Virginia Women's Business Conference	VA		12/2/2016
Arlington USEAC	VA	Arlington	1/11/2017
USPAACC Business Roundtable Matchmaking Event	VA	Arlington	1/25/2017
Arlington USEAC	VA	Arlington	2/8/2017
WNG Social Selling	VA	Arlington	2/15/2017
USEAC Arlington	VA	Arlington	2/22/2017
Virginia International Business Council	VA	Richmond	2/22/2017
WAVE 7th Annual Women Veterans Small Business Seminar	VA	Arlington	3/16/2017
Annual Veterans In Business Conference	VA	Arlington	3/23/2017
VA Economic Development Partnership VALET Annual Meeting	VA	Richmond	4/11/2017
Greater Richmond Partnership Lunch N Learn	VA	Mechanicsville	4/13/2017
Access to Markets Multicultural Business Conference 2017	VA	Arlington	4/24/2017
Access to Markets: Multicultural Business Conference 2017	VA	Arlington	4/24/2017
Fairfax County Economic Development Authority	VA	Fairview Park	4/25/2017
Global Markets - Opportunities and Resources (Fairfax County Eco.Dev.Auth.)	VA	Falls Church	4/25/2017

USEAC Arlington	VA	Arlington	4/26/2017
Arlington USEAC 5-10-2017	VA	Arlington	5/10/2017
TPCC Trade Officer Course (EXIM Presentation)	VA	Arlington	5/17/2017
Arlington USEAC	VA	Arlington	6/7/2017
Veteran Entrepreneur Training Symposium (VETS) 2017	VA	Norfolk	6/13/2017
NAWBO--Academy for Public Policy	VA	Alexandria	6/14/2017
Financing Workshop at VETS 2017 Conference	VA	Norfolk	6/14/2017
International Contracting Workshop at VETS 2017 Conference	VA	Norfolk	6/14/2017
Foreign Service Institute	VA	Falls Church	6/16/2017
Aviation Suppliers Association (ASA) Annual Conference	VA	Reston	7/9/2017
TPCC	VA	Arlington	7/18/2017
TPCC Trade Officer Course (EXIM Presentation)	VA	Arlington	7/19/2017
Foreign Service Institute	VA	Falls Church	7/19/2017
Small Business Exporter forum	VA	Norfolk	8/2/2017
Int'l Business Travel w/the Expat Expert	VA	Alexandria	8/25/2017
2017 Women's Business Center Leadership Conference	VA	Alexandria	9/12/2017
TPCC Trade Officer Course (EXIM Presentation)	VA	Arlington	9/13/2017
Arlington USEAC	VA	Arlington	10/11/2017
Arlington USEAC	VA	Arlington	11/8/2017
Arlington USEAC	VA	Arlington	11/8/2017
Supplier Diversity Forum - Northern Virginia Chamber of Commerce	VA	Tysons	11/16/2017
Virginia Women's Business Conference	VA	Lansdowne	12/1/2017
Arlington USEAC	VA	Arlington	12/13/2017
Arlington USEAC	VA	Arlington	1/17/2018
Inter-Agency Meeting	VA	Arlington	1/17/2018
Arlington USEAC	VA	Arlington	1/31/2018
Arlington USEAC	VA	Arlington	2/7/2018
Arlington USEAC	VA	Arlington	2/21/2018
Norfolk Exporter Workshop	VA	Norfolk	2/28/2018
Arlington USEAC	VA	Arlington	3/21/2018
13th Annual Veterans In Business (VIB) Conference	VA	Arlington	3/22/2018
Arlington USEAC	VA	Arlington	4/11/2018
Federal Assistance to Find and Win Design Project Overseas	VA	Alexandria	5/8/2018
TPCC Interagency Trade Officer Training Course	VA	Arlington	6/6/2018
Exporter Meetings	VA	Arlington	6/13/2018

Veteran Entrepreneur Training Symposium (VETS) 2018	VA	Williamsburg	6/13/2018
VETS 2018 - Breakout Session (Access to Capital)	VA	Williamsburg	6/13/2018
the Commercial Tradecraft class on June 14,2018 Foreign Service Institute	VA	Falls Church	6/14/2018
Arlington USEAC	VA	Arlington	7/11/2018
TPCC Interagency Trade Officer Training Course	VA	Arlington	7/25/2018
ExportTech Follow up	VT	Burlington	9/20/2018
North Puget Sound Small Business Summit	WA	Lynnwood	11/2/2016
Greater Spokane Inc. - Int'l Trade Forum	WA	Spokane	11/3/2016
African Chamber of Commerce of the Pacific Northwest - Africa Business Day Forum	WA	Seattle	11/12/2016
Beneficial State Bank: Free Money On A Mission Expo For Small Businesses	WA	Seattle	2/8/2017
CleanTech Alliance Washington - Export Finance Roundtable with the EXIM Bank	WA	Seattle	2/22/2017
SBA/SPL How to Sell Goods & Services Internationally-Export Brown-Bag Session	WA	Seattle	3/7/2017
REPP Event: Creating Export Success with Jim Foley - Day 2 - One-on-One Meetings	WA	Seattle	3/15/2017
SBA Lender Roundtable - Spokane	WA	Spokane	3/28/2017
GSI & NASBITE: World Trade Day & National Small Business Exporter Summit	WA	Spokane	3/29/2017
NASBITE Int'l 30th Annual Conference-Trade Opportunities in Latin America Panel	WA	Spokane	3/30/2017
How to Go Global" Panel Presentation - Regional Contracting Forum 2017	WA	Seattle	4/12/2017
Washington State Department of Commerce: Paris Air Show Bootcamp	WA	Seattle	4/26/2017
EXIM Overview for The Executive Network of Seattle (TENS) - Monthly Dinner	WA	Seattle	5/15/2017
Jump Start - "Exporting 101" Panel Session for SBA National Small Business Week	WA	Seattle	5/18/2017
Trade Finance Opportunities for Community Bankers	WA	Seattle	5/23/2017

Umpqua Bank - Commercial Banking Team- Seattle International Task Force Training	WA	Seattle	5/31/2017
WCWB - Let's Talk Business! Exporting for Small Business (Webinar)	WA	Lacey	6/7/2017
FABREO Food & Beverage EXPO 2017	WA	Pasco	6/14/2017
Trade Finance Opportunities For Small Business Lenders Seminar	WA	Spokane	6/27/2017
DHS: Annual Export Controls Conference - Financial Resources for Your Exporting	WA	Seattle	7/27/2017
SBA South Sound Lender Roundtable	WA	Lacey	8/3/2017
WEOT / SPL: Business Export Assistance Resources - Brown Bag - 2017	WA	Seattle	8/22/2017
WEOT: Grow Your Business Internationally Workshop - 2017	WA	Lacey	9/6/2017
HKTDC-Think Asia, Think Hong Kong-Export Opportunities for Washington Companies	WA	Seattle	9/7/2017
WSBDC at Highline College - Bankers Resource Forum: Building Your Customer Base	WA	Des Moines/Kent	9/12/2017
NACM BCS Seattle - Lunch & Learn - So you think you know Ex-Im Bank?	WA	Seattle	9/12/2017
"Expand Your Export Opportunities with Trade Finance Expert" with Yuki Fujiyama	WA	Seattle	9/14/2017
Washington State Small Business Fair - Biz Fair 2017	WA	Renton	9/30/2017
WEOT: Grow Your Business Internationally Workshop - 2017	WA	Everett	10/5/2017
GSI: A Conversation with EXIM on Boosting Washington Manufacturers Exports	WA	Spokane	10/6/2017
Astra Women's Business Alliance - WBE Economic Development Summit	WA	Seattle	10/19/2017
WSBDC "How To Succeed in International Markets" Export Readiness Workshop 2017	WA	Moses Lake	10/25/2017
WEOT: Export Resource Forum	WA	Vancouver	11/1/2017
ACCPNW - 19th Annual Africa Day Business Forum - Strengthening Business Linkage	WA	Seattle	11/11/2017
WEOT/MDBA: Grow Your Business Internationally Workshop	WA	Tacoma	11/16/2017
WEOT: Grow Your Business Internationally Workshop	WA	Port Angeles	12/4/2017

WEOT: Grow Your Business Internationally Workshop	WA	Bellevue	3/29/2018
Creating Export Success with Jim Foley Seminar 2018/EFACW REPP	WA	Seattle	4/19/2018
Creating Export Success with Jim Foley One-on-One Meetings/ EFACW REPP	WA	Seattle	4/20/2018
WEOT: Grow Your Business Internationally Workshop	WA	Yakima	5/24/2018
UW BGC - Raising Capital For The Growth Strategy Plan	WA	Seattle	6/22/2018
EFACW: Tools and Strategies for Successful Export Credit Management Webinar	WA	Seattle	7/25/2018
Think Asia, Think Hong Kong - Updates on Export Opportunities for Washington	WA	Woodinville	7/31/2018
Ugandan North American Association - Trade & Investment Forum	WA	Bellevue	8/31/2018
SBA Lender Roundtable	WA	Bellingham	9/12/2018
WEOT: Grow Your Business Internationally Workshop	WA	Bellingham	9/12/2018
EFACW: Export Resource Programs for Lenders Webinar	WA	Seattle	9/18/2018
NAWBO National Conference	WA	Spokane	9/23/2018
Women Business Conference -NAWBO	WA	Spokane	9/23/2018
Washington Small Business Fair (Biz Fair)	WA	Renton	9/29/2018
Washington Small Business Fair (Biz Fair) 2018 & Export Breakout Panel	WA	Renton	9/29/2018
Wisconsin International Trade Conference	WI	Milwaukee	5/11/2017
28th Annual Wisconsin Lenders Conference	WI		5/17/2017
ExpoTech	WI	Waukesha	5/18/2017
Dunn County Economic Dev. Corp: Int'l Trade Forum	WI	Menomonie	6/7/2017
ExporTech	WI	Pewaukee	7/11/2017
WEDC: Financial Assistance for Global Markets Road Show	WI	Hudson	10/18/2017
WEDC: Financial Assistance for Global Markets Road Show	WI	Superior	10/20/2017
WEDC: Financial Assistance for Global Markets Road Show	WI	La Crosse	10/23/2017
Financial Assistance for Global Market Expansion	WI	Madison	10/30/2017
Financial Assistance for Global Market Expansion	WI	Milwaukee	11/3/2017

Wausau-Financial Assistance for Global Market Expansion	WI	Wausau	11/8/2017
Financial Assistance for Global Market Expansion	WI	Appleton	11/9/2017
TBD- Fox Valley Tech. College	WI	Appleton	11/9/2017
Ex-Im Bank 201- WI. Dept of AG.	WI	Madison	12/8/2017
Ex-Im Bank 201- WI. WEDC	WI	Madison	12/8/2017
WI Exportech in Eau Claire	WI	Eau Claire	12/12/2017
1st American Bank Exporter Business Forum	WI	Waukesha	3/29/2018
Nicolet Bank training	WI	Green Bay	4/4/2018
Bank First National training	WI	Appleton	4/5/2018
WTA Wisc. Int'l Trade Conf.	WI	Milwaukee	5/9/2018
Cheese Export Seminar	WI	Tomah	6/19/2018
Global Access Forum	WV	Charleston	10/12/2017
REPP training	WV	Charleston	10/13/2017
International Trade Finance Seminar	WV	Wheeling	8/22/2018
WY SBDC (REPP) Webinar: How to Finance Your Exports	WY		5/18/2017
OWITT Webinar			10/13/2016
National Minority Supplier Development Council Conference			10/23/2016
Industry Week Webinar on EXIM: Exporting Strategies for Small Business			11/10/2016
Unlocking Small Business Potential			11/10/2016
US Pan Asian American Chamber of Commerce (USPAACC) BLS Webinar			11/15/2016
EXIM & Asian American Chamber of Commerce (AACC) Webinar			1/19/2017
Packaging World - Getting Paid for Intl. Exports: LC's and Beyond			1/24/2017
Concrete Webinar			2/22/2017
Webinar			2/22/2017
National Precast Concrete Association			3/2/2017
Exporting Drives Veteran-Owned Businesses			3/21/2017
Veteran-Owned Business Webinar			3/21/2017
Webinar Vets			3/21/2017
Interagency Minority Depository Institution and CDFI Bank National Conference			4/5/2017
MWOB Webinar with USPAAC Northeast Chapter: "Expanding Global Opportunities"			4/18/2017
Savings for Exporters - Cash Benefit of IC-DISC and Export Credit Insurance			4/26/2017

Paris Air Show Webinar with Department of Commerce	5/4/2017
Competing in Latin America	5/18/2017
MWOB Webinar with CCAA Part 1: Expanding Global Opportunities	5/23/2017
ICMAD Webinar	6/1/2017
Rep. Cardenas Business Roundtable	6/5/2017
MWOB Webinar with CCAA Part 2 Expanding Global Opportunities	6/7/2017
Grow Your Export Business	6/14/2017
Aviation Week Network - Worry-Free	7/18/2017
Exporting is Real - Webinar	7/18/2017
The Provident Bank Webinar	7/26/2017
Q3 International Trade Development Committee - Canceled due to Hurricane Harvey	8/30/2017
MWOB Webinar with USPAAC Midwest Chapter: "Expanding Global Opportunities"	8/31/2017
Hispanic Heritage Business Expo	9/22/2017
8th U.S.-EU Small and Medium Enterprise Best Practices Workshop	10/19/2017
BB&T Webinar	12/12/2017
Census Bureau Webinar	1/11/2018
Webinar Doing Business with US Design and Construction Firms	1/18/2018
USDA Training Webinar	1/24/2018
Webinar (Walker's Legacy)	1/24/2018
Export Assistance for Small Businesses & Basics of Export Finance	1/25/2018
Department of Commerce webinar: Growing Exports	2/26/2018
Natural Products Expo	3/8/2018
Manufacturers Roundtable	3/15/2018
Expanding Global Opportunities for Veteran-Owned Businesses	4/30/2018
Export Essentials Symposium - Freeport	5/3/2018
Get Paid Webinar - US Census	5/16/2018
World Trade Month Go Global Webinar	5/16/2018
WHIAAPI Community Leaders Forum 2018	5/17/2018
Expanding Global Opportunities For Minority & Women-Owned Businesses	5/23/2018
Webinar - Val Ma Enterprises & iGlobal Business Consulting	6/12/2018

Expanding Global Opportunities For Minority
& Women-Owned Businesses Webinar

8/23/2018

From Quote to Cash in the Bank

8/29/2018
