



Stephen M. Renna **Chief Banking Officer** **Export-Import Bank of the United States**

As a top Trump Administration official at EXIM, Stephen M. Renna oversees the execution of the trade financing solutions EXIM offers to empower exporters of U.S. goods and services. He also helps direct the critically important Office of Small Business finance and leads the outreach initiatives intended to broaden the number of American businesses utilizing EXIM.

Renna is a member of the senior leadership team and works closely with the EXIM Board of Directors to best position EXIM to execute its mission of financing export opportunities for U.S. companies

Prior to this, Renna was a presidential appointee to the position of Executive Director of the Advocacy Center at the U.S. Department of Commerce. The Advocacy Center supports U.S. companies bidding on foreign government contracts by coordinating U.S. to foreign government communications on behalf of the companies.

During Renna's tenure, the Advocacy Center facilitated U.S. companies winning 197 foreign government contracts, with a total project value of \$147 billion, including \$129 billion in U.S. export content.

He served for five years as President and Chief Executive Officer of the Commercial Real Estate Finance Council (CREFC), the trade association of the \$4 trillion commercial real estate finance industry.

Prior to joining CREFC, Renna was President of the National Association of Real Estate Investment Managers (NAREIM), the leading association of companies engaged in the real estate investment management business with combined assets under management of more than \$1 trillion.

Renna also was Senior Vice President and Counsel at the Real Estate Roundtable, a Washington, D.C., based national public policy organization representing the commercial and multifamily real estate industry.

Renna practiced law and specialized in real estate taxation, partnerships, and publicly and privately placed investment syndications.

He received his Juris Doctor degree from Catholic University's Columbus School of Law in Washington, D.C., and his BA with honors from Fairfield University.

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