OMB #3048-0005
Expires 11/30/2021

EXPORT-IMPORT BANK OF THE UNITED STATES

Export-Import Bank of the United States (EXIM)
Letter of Interest Application

Please type. Processing of applications may be delayed if the requested information is not provided.

1. **Applicant**. The applicant may be any responsible individual, financial institution or non-financial enterprise.
   ☐ Check if applicant has been assisted by a city or state export agency and provide the name of the agency:

   Applicant name: _____ Duns #: _____
   Contact person: _____ Phone #: _____
   Position title: _____ Fax #: _____
   Street Address: _____ City: _____
   State/Province: _____ Postal Code: _____ Country: _____
   Taxpayer ID #: _____ Email: _____

2. **Exporter**. The "exporter" is the company which contracts with the buyer for the sale of the U.S. goods and services.
   ☐ Check if the exporter is also the applicant. If not, complete the information below.

   Exporter name: _____ Duns #: _____
   Street address: _____ Phone #: _____
   City: _____ State: _____ Postal Code: _____
   Taxpayer ID #: _____ Email: _____

3. **Supplier**. The "supplier" is the U.S. company which manufactures the goods and/or performs the services to be exported.
   ☐ Check if the supplier is also the exporter. ☐ Check if the supplier is not determined. If neither applies, attach the same information for the primary supplier as requested above for the exporter. Information on additional suppliers is not required for an LI.

4. **Borrower**. The "borrower" is the company which agrees to repay the EXIM direct or guaranteed loan. Complete the information below. Check the box for "public sector" if the borrower is at least 50% directly or indirectly owned by a government. Check the box for "private sector" if the borrower is less than 50% owned by a government.

   Contact person: _____ Fax #: _____
   Borrower name: _____ Duns #: _____
   Street Address: _____ City: _____ ☐ Public Sector ☐ Private Sector
   Postal Code #: _____ Email: _____

5. **Buyer and End-user**. The "buyer" is the company which contracts with the exporter for the purchase of the U.S. goods and services. The "end-user" is the foreign company which utilizes the U.S. goods and services in its business. Check if the borrower, buyer, and end-user are not the same entity. If box is checked, attach the same information for the buyer and the end-user as requested above for the borrower.

6. **Export Items** The "export items" are the goods and services to be exported from the U.S.

   6a. Large Aircraft. ☐ Check if the export items include aircraft which, in a passenger configuration, contain more than 70 seats. If box is checked, complete ***Attachment A***.

   6b. Military. ☐ Check if the buyer is associated in ***any*** way with the military, if ***any*** export items are to be used by the military, or if ***any*** export items are defense articles or have a military application.

   6c. Limited Recourse Project Finance. ☐ Check if you want a Letter of Interest issued by the Project Finance Division. If box is checked, complete ***Attachment D***.

   6d. Description of Export Items. Briefly describe the principal goods and services, including the ***type, quantity, model number and capacity (if applicable), and SIC Code***. For an aircraft transaction, include a description of the engines.

EXPORT-IMPORT BANK OF THE UNITED STATES

Export-Import Bank of the United States (EXIM)
Letter of Interest Application

6e. Utilization of Export Items. Briefly describe the principal business activity of the *end-user*. If the export items are to be used in a project, also provide the name, location, purpose, and scope of the project.

_____

7. **Financing Type Requested**. Check applicable box(es). You may request both a direct loan and a guarantee. If both financing options are acceptable to EXIM, they will be indicated in the LI as options. Refer to Attachment A if the transaction involves the export of new large aircraft.

   ☐ Direct Loans ☐ Comprehensive Guarantee ☐ Political Risk Guarantee

8. **Contract Price**. The "contract price" is the *amount to be shown in the supplier's invoice related to goods to be exported from the U.S. and services to be performed by U.S. companies*. If there is more than one supplier, the contract price is the sum of the suppliers' invoice amounts. The "eligible foreign content" is the portion of the contract price representing components to be purchased by the supplier outside the U.S. and *incorporated in the U.S. into the items to be exported*. Costs to be incurred in the end-user's country are not considered eligible foreign content. Note that the eligible foreign content, if any, is part of the contract price.

   8a. Contract Price: $ _____ (including eligible foreign content)

   8b. Eligible Foreign Content: $ _____

9. **Foreign Competition.** ☐ Check if, to the best of your knowledge, there is at least one entity offering non-U.S. goods and/or services indirect competition for this specific export sale.

10. **Other U.S. Government Agencies.** ☐ Check if an application for support of this export contract or related project has been filed with the Agency for International Development, Maritime Administration, Overseas Private Investment Corporation or Trade Development Agency.

11. **Environmental Effects.** If 85% of the contract price exceeds $10,000,000, complete *Attachment B*. Attachment B is not required for aircraft transactions.

12. **Environmental Effects.** If you want EXIM to preclude or counter a tied aid offer, complete *Attachment C*.

EXPORT-IMPORT BANK OF THE UNITED STATES

Export-Import Bank of the United States (EXIM)
Letter of Interest Application

13. **Certifications.** The undersigned certifies that the facts stated and the representations made in this application and any attachments to this application are true, to the best of the applicant's knowledge and belief after due diligence, and that the applicant has not omitted any material facts.

The undersigned further certifies that it is not currently, nor has it been within the preceding three years: 1) debarred, suspended or declared ineligible from participating in any Federal program; 2) formally proposed for debarment, with a final determination still pending; 3) voluntarily excluded from participation in a Federal transaction; or 4) indicted, convicted or had a civil judgment rendered against it for any of the offenses listed in the Regulations Governing Debarment and Suspension (Governmentwide Nonprocurement Debarment and Suspension Regulations: Common Rule), 53 fed. Reg. 19204 (1988). The undersigned is not listed on any of the publicly available debarment lists of the following international financial institutions: World Bank Group, African Development Bank, Asian Development Bank, European Bank for Reconstruction and Development and the Inter-American Development Bank.
In addition, the undersigned certifies that neither the undersigned nor anyone acting on its behalf, such as agents, has engaged, or will engage, in any activity in connection with this transaction that is a violation of the Foreign Corrupt Practices Act of 1977, 15 U.S.C. 78dd- 1, et seq. (which provides for civil and criminal penalties against companies and individuals who directly or indirectly make or facilitate corrupt payments to foreign officials to obtain or keep business).
Further, neither the undersigned nor anyone acting on its behalf in connection with this transaction is currently under charge or have been, within the past 5 years, convicted in any court or been subject to national administrative measures of any country for bribery of foreign public officials.

Applicant (company) name: _____
Name and title of authorized officer: _____
Signature of authorized officer: _____ Date: _____

Payment, payable to the Export-Import Bank of the U.S., must accompany application; please indicate:
☐ Visa ☐ Mastercard ☐ Check

Account #: _____ Expiration Date: _____
Signature: _____

EXIM would be pleased to assist you in applying for financial support. If you have any questions, please contact the Business Development Division (Telephone: 202-565-3946 or Fax: 202-565-3931). For information concerning financing of large aircraft and ancillary equipment, please contact the Aircraft Finance Division (Telephone: 202-565-3550 or Fax: 202-565-3558). Taxpayer Identifying Numbers: EXIM intends to use the taxpayer identifying numbers furnished on this application for purposes of collecting and reporting on any claims arising out of such persons' or business entities' relationships with the U.S. government.

Export-Import Bank of the United States (EXIM)
Letter of Interest Application
NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 U.S.C. 635 et seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to issue the Letter of Interest. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page).

Public Burden Statement: Public burden reporting for this collection of information is estimated to average 30 minutes per response, including time required for searching existing data sources, gathering the necessary data, providing the information required, and reviewing the final collection. Send comments on the accuracy of this estimate of the burden and recommendations for reducing it to: Office of Management and Budget, Paperwork Reduction Project (#3048-0005), Washington, D.C. 20503.

EXIM and its officers and employees are subject to the Trade Secrets Act (18 U.S.C. Sec. 1905) which requires EXIM to protect confidential business and commercial information from disclosure, and 12 CFR 404.7 which provides that EXIM will not disclose information provided in confidence without the submitter's consent and except as required by law. EXIM will endeavor to restrict the disclosure of all information provided in this form, to the fullest extent permissible under Federal information disclosure laws including the Freedom of Information Act (5 USC 552), the Privacy Act of 1974 (5 USC 552a), or under any other law or court order.

Export-Import Bank of the United States (EXIM)
Letter of Interest Application
ATTACHMENT A: Large Aircraft Transactions

1. **Spare Parts Financing.** Indicate in No. 6d. of the *Letter of Interest Application* if any spare parts or spare engines are included in the export sale. Provide the requested information on these items.

2. **Transaction Information.** Include with your application a background summary on the airline, the reason for the purchase, proposed routes, and delivery dates. This information replaces the information requested in No. 6e. of the *Letter of Interest Application*.

3. **Contract Price.** If credit memoranda information is available, deduct all airframe and engine credit memoranda, if any, from the aircraft price when calculating the contract price to be entered in No. 8a. of the *Letter of Interest Application.*

If you have questions about this attachment, please contact the Aircraft Finance Division at 202-565-3550.

Export-Import Bank of the United States (EXIM)
Letter of Interest Application

ATTACHMENT B: EXIM Environmental Screening Document

Limited Recourse Project Financing and Long-Term Programs Only

EXIM will screen project finance and long-term transactions into three categories, as defined in EXIM Bank's *Environmental Procedures*. The information you provide will help EXIM to determine the proper category for your application. This information is crucial to the appropriate and timely review of your application. Check the boxes that apply to your application.

1. **Project Identification. ~**
   ☐ Check if the goods and/or services described in your application are destined for an identified project.
   If checked, identify the project: _____
   If not checked, explain: _____

2. **Project Location.** Is the project located in or sufficiently near to have perceptible environmental effects in any of the following areas? Check all that apply.

☐ Tropical Forest
☐ Nationally designated wetlands or protected wild lands
☐ National parks
☐ Nationally designated refuges
☐ Coral reefs or mangrove swamps
☐ Nationally designated seashore areas
☐ Habitat of endangered species
☐ Large scale resettlement
(How many persons?)
☐ Properties on the World Heritage List

3. **Project Sector or Industry.** Which classification describes the project for which the exports are destined? Check all that apply.

☐ Airport construction
☐ Chemical plant
☐ Forestry
☐ Geothermal Power
☐ Hydropower plant
☐ Iron & steel plant
☐ Large infrastructure project
☐ Large-scale water reservoir
☐ Mining & mineral processing plant
☐ Nuclear power plant
☐ Oil & gas field development
☐ Petrochemical plant or refinery
☐ Pharmaceutical project
☐ Pulp & paper plant
☐ Smelter
☐ Thermal power plant locomotives, boats)
☐ Waste management
☐ Air traffic control systems or navigational aids
☐ Consulting services
☐ Hospitals and medical equipment
☐ Pre-project services (feasibility & environmental studies)
☐ Railway signaling
☐ Telecommunications or satellites
☐ Other (describe)

Name of Applicant: _____ Date: _____

If you have questions about this attachment, please contact the Engineering and Environment Division at 202-565-3570.

Export-Import Bank of the United States (EXIM)
Letter of Interest Application
ATTACHMENT C: Tied Aid Capital Projects Fund

1. ☐ Check if you are requesting appropriate EXIM support to preclude or counter foreign tied aid offers.

2. ☐ Check if one or more foreign governments are offering, or planning to offer, unusually long repayment periods, unusually low interest rates, and/or mixed grant-credit financing for ***the specific contract for which EXIM Bank support is sought***. Attach available documentary evidence of a foreign tied aid credit offer. If such evidence is not available, specify your reasons for suspecting foreign tied aid.

3. ☐ Check if you authorize EXIM to ask the OECD Secretariat to issue a confidential "no aid" common line request to OECD member governments. Acceptance of this request would preclude future foreign and U.S. aid financing for the project.

4. ☐ Check if you believe that loss of this contract will jeopardize follow-on sales opportunities for similar sales in the same market. Provide the type and estimated value of potential follow-on sales.

5. Provide the following information, if known, for each foreign government's tied aid offer.

	Foreign Offer #1	Foreign Offer #2
Donor government	_____	_____
Foreign exporters supported	_____	_____
Total offer amount	_____	_____
Currency of offer	_____	_____
Credit portion amount	_____	_____
Credit portion interest rate	_____	_____
Credit portion grace period	_____	_____
Credit portion repayment period	_____	_____
Grant portion, if any	_____	_____

If you have questions about this attachment, please contact the Credit Applications and Processing Unit at 202-565-3800.

Export-Import Bank of the United States (EXIM)
Letter of Interest Application
ATTACHMENT D: Project Finance Transactions, Executive Summary

EXIM Bank's analysis of potential limited recourse project finance transactions differs from routine export trade finance transactions. Therefore, we require additional information from applicants for a Project Finance Letter of Interest. Please provide the information outlined below to the best of your ability. It is highly recommended that you provide as much information as possible at this stage of the application process.

1. Project Name: _____
2. Type of Project: _____
3. Project Location: _____
4. Project Description: _____

   _____

   _____

5. Project Participants:
   a. Sponsors: _____

      _____

   b. EPC Contractor: _____

      _____

   c. Project Input Supplier(s): _____

      _____

   d. Off-taker(s): _____

      _____

6. Estimated Debt to Equity Ratio:

   _____

7. Other Potential Financing Sources:

   _____

8. Is this an international tender?

   ☐ Yes ☐ No Bid due date: _____

9. Estimated Project Timeline: (e.g. financial close, construction start date, etc.)

   _____

10. Project Status: (e.g. signed EPC contract, status of offtake contract, etc.)

    _____

11. Other Relevant Factors:

    _____

If you have questions about this attachment, please contact Business Development Division at 202-565-3946.