

EXIM SOLUTIONS IN A SNAPSHOT



EXIM empowers U.S. companies of all sizes to win sales that otherwise would go to their foreign competitors. As the official export-credit agency of the United States, EXIM provides financial support to ensure a level playing field for your local businesses competing in the intense global marketplace. No deal is too small or too large.



Nonpayment Risk Protection

EXIM export credit insurance provides payment coverage for both commercial and political risks. Local businesses can count on EXIM to protect their export sales to a single buyer or multiple buyers.



Extend Credit to Buyers

EXIM's insurance also empowers exporters to offer competitive "open account" terms instead of requiring their customers to pay cash-in-advance, use credit cards, or secure letters of credit.



Working Capital

An EXIM guaranteed credit line provides the vital funds your local businesses need to fulfill their new sales orders. These funds can be used to purchase finished products, raw materials, and equipment as well as cover labor and overhead costs. This credit line may even cover standby letters of credit used as performance or bid bonds.



Term Financing

EXIM loan guarantees give lenders the assurance to provide foreign buyers with financing. With this support, the buyer can typically obtain lower interest rates and longer repayment terms to buy U.S. capital goods and services.

Contact EXIM Bank's Office of Congressional and Intergovernmental Affairs at **202.565.3230** or ocia@exim.gov for more information or arrange for an exporter event in your area.

