OMB No. 3048-0032
Expires 08/31/2022

EXPORT-IMPORT BANK OF THE UNITED STATES

APPLICATION FOR APPROVED FINANCE PROVIDER

This application is to be completed by a financial institution in order to become an **Approved Finance Provider (AFP)**. An AFP may make loans under EXIM insurance policies and, if approved, may enter into one or more Master Guarantee Agreements (MGA) with EXIM. An AFP may participate in the Medium-Term Insurance, Bank Letter of Credit, and Financial Institution Buyer Credit programs as an insured lender. AFPs approved for an MGA may apply for multiple loan or lease transactions to be guaranteed by EXIM.

Send this completed application to EXIM, 811 Vermont Ave NW, Washington, D.C. 20571. EXIM also accepts electronic scans and faxed applications. EXIM does not require originals of the application materials to be mailed. Applications sent electronically or by fax must include the signed application and all required attachments. (Fax number: 202.565.3675, e-mail: exim.applications@exim.gov)

Note: A separate application must be completed for each subsidiary or affiliate that is a separate legal entity. All information should be in English. **AFPs must renew this application every three years to remain active.**

Applicant Name: _____ Phone Number: _____

Contact Person: _____ Fax Number: _____

Position Title: _____ Email: _____

Business Address: _____

City: _____ State: _____ Zip Code: _____

Country: _____

DUNS Number: _____

Renewal Application? ☐ ☐ NO

YES If yes, please list MGA _____

Numbers:
Does the Applicant have a market rating? ☐ YES ☐ NO

If yes, provide the name of the rating agency, rating, and the date of the rating.

Rating Agency Name: _____ Rating: _____ Rating Date: _____

Is the Applicant regulated by a State/Provincial or Federal regulatory agency? ☐ YES ☐ NO

If yes, provide the name of the regulatory agency.

Regulatory Agency Name: _____

An Approved Finance Provider may provide financing under any of the following EXIM programs. Please check all programs being requested.

- ☐ Insured Lender (Medium-Term, Bank Letter of Credit, Financial Institution Buyer Credit)
- ☐ Master Guarantee Agreement – Medium-Term Loan Credits
- ☐ Master Guarantee Agreement – Long-Term Loan Credits
- ☐ Master Guarantee Agreement – Agency - Medium-Term Loan Credits
- ☐ Master Guarantee Agreement – Agency – Long-Term Loan Credits
- ☐ Master Guarantee Agreement – Medium-Term Finance Lease Credits
- ☐ Master Guarantee Agreement – Medium-Term Finance Foreign Currency Supplement
- ☐ Master Guarantee Agreement – Medium-Term Delegated Authority

1. **REQUIRED SUPPLEMENTAL INFORMATION**
   a. Description of Applicant's organization, including: type of lending institution (commercial bank, finance company, etc.), type of organization (corporation, partnership, etc.), and business activities.
   b. Audited annual financial statements for the two most recent fiscal years (parent consolidated statements if Applicant does not prepare separate financial statements).
   c. Full names and city and country of residence of all of Applicant's (i) owners or stockholders with an interest in excess of 10% and (ii) members of the Board of Directors.
   d. Description of Applicant's trade finance experience and a description of the trade finance experience of each member of senior management and each person who will be responsible for the EXIM relationship, including each person who will sign the MGA (if one is being requested) or other documents to be submitted to EXIM.
   e. Description of Applicant's target market(s) and transaction origination plans, including whether Applicant will employ third-parties to originate transactions and the process Applicant has used or will use to select and compensate such parties.
   f. Description of Applicant's transaction due diligence and "know-your-customer" processes. Please note Applicant is expected to conduct due diligence in accordance with good industry practices. EXIM encourages each Applicant to review and consider EXIM's "Transaction Due Diligence Best Practices" published on EXIM's internet website.
   g. Certificate of Good Standing or other similar document issued by Applicant's regulating entity or chartering authority.
   h. **For Applicants for Finance Lease MGA only:** A brief description of the Applicant's international leasing experience, including: (i) years engaged in leasing both domestically and internationally; (ii) number of leases during the current and past two years, broken down by domestic and international leases; (iii) size of leasing portfolio at the end of the most recent fiscal year, with percentage breakdowns by financing vs. operating leases and top five countries; and (iv) name and percentage of any lessees that represent more than 5% of the leasing portfolio at the end of the most recent fiscal year.

2. ADDITIONAL INFORMATION REQUIRED FOR UNREGULATED FINANCIAL INSTITUTIONS AND ALL INSTITUTIONS DOMICILED IN AN OECD CATEGORY II COUNTRY

   a. Description of how Applicant plans to fund transactions. If Applicant does not plan to fund the transactions from internal sources, specify how transactions will be funded and by whom (EXIM may require evidence of agreements demonstrating the availability of outside funding).
   b. State whether Applicant intends to retain or sell EXIM guaranteed or insured transactions. If Applicant intends to sell the transactions, identify the purchaser (EXIM may require evidence of purchase agreements).
   c. Describe Applicant's loan servicing and loan monitoring capabilities and experience. If an outside entity will service the transactions, identify this entity and its experience.
   d. Credit report from a third party source dated within six-months of the date of this application, and a bank reference.

3. ADDITIONAL INFORMATION REQUIRED FOR DELEGATED AUTHORITY APPLICATION

   a. Geographical distribution of lender’s medium-term portfolio (authorizations, outstanding amounts, claims, losses over the last five years)
   b. Details regarding significant economic sector based exposures in terms of (i) what they are and (ii) special underwriting that the lender does in connection with these sectors.
   c. Statement as to whether the lender will use its credit standards or EXIM’s
   d. The desired aggregate credit limit being requested and the basis for the specified amount
   e. List of expected markets with corresponding levels of expected activity in each of those markets

CERTIFICATIONS AND SIGNATURE

Please refer to the "Standard Certifications and Covenants for EXIM Applications" set forth in Form ***EIB 18-CN***, posted on the EXIM website at https://www.exim.gov/tools-for-exporters/applications-forms/complete-list (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN**. When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that HE OR SHE HAS READ the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I, _____, do hereby certify that I am the duly appointed and qualified _____
(Title)

of _____ and that as such I am authorized to execute this application
(Name of Applicant)

on behalf of _____.
(Name of Applicant)

In witness whereof, I have hereunto signed my name this _____ day of _____. 20___.

NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing of an application.

Paperwork Reduction Act Statement: We estimate that it will take you about 30 minutes to complete this form. This includes the time it will take to read the instructions, gather the necessary facts and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB# 3048-0032 Washington, D.C. 20503.