



Patricia M. Loui, Member, Board of Directors Export-Import Bank *of the United States*

Patricia M. Loui was nominated by President Barack Obama for a second term as a member of the board of directors of the Export-Import Bank on March 10, 2015. She was first nominated on May 18, 2011, unanimously confirmed by the U.S. Senate on November 1, 2011, and sworn in to office on November 7, 2011. If confirmed by the Senate, her second term would run to 2019.



Loui has led efforts at the Bank to boost U.S. exports to Asia, where she has over 30 years of public and private sector experience. Since joining EXIM, she has visited all ASEAN countries to advocate for American exporters and make the case for U.S. exports to meet the unique needs of each market. Following the Bank's decision to reopen its doors in Burma for the first time in 27 years, she was the first EXIM director to visit that country. She was also heavily involved in the crafting of an important addendum to the China Framework Agreement introducing new standards on environmentally-beneficial trade. Additionally, she signed on behalf of EXIM a \$1 billion memorandum of understanding with the Philippine government that aims to connect U.S. renewable energy and LNG exports with the Philippines' efforts to upgrade and expand its energy supply in the wake of Typhoon Yolanda. On the domestic front, Loui has worked with the Commerce Department's Minority Business Development Agency to boost access to export financing, and has conducted more than 100 outreach events, primarily to small business exporters. She also chairs the Board of Directors' Audit Committee.

Before serving on the board at EXIM, she was appointed by Secretary of State Hillary Clinton to the Asia Pacific Economic Cooperation (APEC) Hawaii Host Committee, which coordinated the 2011 Leaders Week that President Barack Obama hosted.

Loui was founder and Chair of OmniTrak Group Inc., where she provided counsel on market expansion strategies in Asia. She has consulted with diverse industries, including transportation, energy, agriculture, education, health, travel, and leisure. She also founded a U.S.-Thai-Singaporean planning and research joint venture in Thailand, which has become a leading consultancy.

Previously, Loui worked for the Bank of Hawaii, a regional bank with a Pacific Rim portfolio, where she was responsible for marketing and strategic planning. During that period, she served on the Board of Directors of the international PLUS System of Automated Teller Machines.

Loui has also served as a development planner and training officer for the United Nations Development Programme (UNDP). Based in Bangkok, she covered a UNDP region spanning much of Asia and Oceania. She was also a planning consultant with the United Nations Educational, Science and Cultural Organization (UNESCO) in Southeast Asia. Throughout her career, Loui has worked in China, India, Indonesia, Japan, Korea, Malaysia, Nepal, the Pacific Islands, Philippines, Thailand, and Vietnam. She has served on the Board of Directors of The East West Center Association, the University of Hawaii Foundation, and the Kapiolani Hospital Foundation.

A graduate of Northwestern University, Loui received her master's degree in Asian Studies from the University of Hawaii while on a U.S. State Department grant to The East West Center. She is married to Michael Schmicker and has one son, Christopher Schmicker.

April 9, 2015