

Fact Sheet
USED AND REFURBISHED EQUIPMENT

Equipment that has been previously owned or placed into service is generally eligible for support under Ex-Im Bank's loan, guarantee and insurance programs, provided certain criteria are met. To be eligible for Ex-Im Bank support, used equipment, including equipment that has been refurbished in the U.S., must meet the following **eligibility criteria**:

1. To be considered U.S. content, the used equipment must be of original U.S. manufacture, AND, if previously exported, must have been in use in the U.S. for at least one year prior to export.
2. The U.S. costs associated with the refurbishment of the equipment are eligible for Ex-Im Bank support, provided they meet Ex-Im Bank's foreign content policy parameters. Ex-Im Bank can support the lesser of 85 percent of the U.S. Contract Price of the item or 100% of the actual U.S. content of the item provided that (a) the item is shipped from the U.S. and (b) the foreign content of the item does not exceed 50 percent of the item's total production cost.
3. If the used equipment is of either original foreign manufacture or original U.S. manufacture, previously exported and has **not been in use in the U.S. for at least one year prior** to its proposed export, then Ex-Im Bank will treat it as **foreign content** and the following applies:
 - a. if the equipment is to be refurbished, the used equipment procurement cost is considered eligible foreign content provided that this cost is less than 50 percent of the total procurement and refurbishment cost.
 - b. if the foreign content of the used equipment exceeds 50 percent of the cost associated with the procurement and refurbishment of the equipment, then only the U.S. refurbishment portion will be considered eligible for Ex-Im Bank support.
4. Previously exported goods that benefitted from Ex-Im Bank financing in the past will be considered eligible for Ex-Im Bank support provided that the original financing has been **paid in full and** that the equipment has been **in use in the U.S. for at least one year**.
5. The **repayment term** that Ex-Im Bank offers for used and refurbished equipment will be consistent with Ex-Im Bank's international agreements for repayment terms based on contract value. Ex-Im Bank, at its sole discretion, will determine the remaining useful life of such equipment.
 - a. If the remaining **useful life** of the equipment is **at least half** the useful life of equivalent **new equipment**, then Ex-Im Bank may support a repayment term equal to that offered new equipment.
 - b. If the remaining **useful life** of the equipment is **less than half** the useful life of equivalent **new equipment**, then Ex-Im Bank may support a repayment term **equal to the useful life** remaining.
 - c. If the sale **includes** items some of which may have a **useful life of at least half** that of equivalent new equipment and **some** of which may have a **useful life of less than half** that of equivalent new equipment, a **weighted average** of the useful lives of all the items will be calculated to determine the payment term of the entire sale.

APPLICATION PROCEDURE

Applicants seeking Ex-Im Bank support for used or refurbished equipment are required to submit a completed Used Equipment Questionnaire. The information presented will be considered in the overall evaluation of the transaction, including Ex-Im Bank's determination of the appropriate term for the transaction. If you have any questions, please call Ex-Im Bank's Engineering and Environment Division on (202) 565-3570 or the Business Development Group on (202) 565-3946.

MORE INFORMATION

Headquarters

Internet	http://www.exim.gov
U.S. Toll Free Number	(800) 565-EXIM
Worldwide Number	(202) 565-3946
Business Development	(202) 565-3946 Fax (202) 565-3931
TDD	(202) 565-3377
E-Mail	bdd@exim.gov
Order User's Guide	(800) 565-EXIM, ext. 3912
Seminars	(800) 565-EXIM, ext. 3912

Regional Offices

Northeast - New York	(212) 466-2950	Fax (212) 466-2959
Mid-Atlantic - Washington, DC	(202) 565-3940	Fax (202) 565-3932
Southeast - Miami	(305) 526-7436	Fax (305) 526-7435
Midwest - Chicago	(312) 353-8081	Fax (312) 353-8098
Southwest - Houston	(281) 721-0465	Fax (281) 679-0156
West - Long Beach	(562) 980-4580	Fax (562) 980-4590
<i>Satellite</i> - San Francisco	(415) 705-2285	Fax (415) 705-1156
<i>Satellite</i> - Orange County, CA	(949) 660-1688 ext. 150	Fax (949) 660-8039

Used Equipment Questionnaire

Applicant: _____
Buyer: _____
Policy number (for insurance program): _____.

Complete a separate questionnaire for each item of used equipment.

1. Product information

Name and description of used equipment: _____

Equipment History

a) year manufactured: _____ b) hour meter reading: _____

c) mileage: _____ d) where is equipment located: _____

e) how long has the equipment been there?: _____

Is the product under warranty? Yes No

Term: _____ Description: _____

Has the equipment been rebuilt/reconditioned? Yes No

By whom? _____ Location: _____ Date: _____

Does this equipment have an independent mechanical certification, evaluation, or assessment? Yes No

2. Export/Import History

Was the equipment previously exported? Yes No

Did Ex-Im Bank provide support? Yes No If yes, details: _____

Was the equipment imported to the U.S.? Yes No

3. Prices and Costs

Contract price: \$ _____ Foreign content included in the contract price: \$ _____

U.S. supplier's purchase price: \$ _____ Purchase Date: _____

Cost of rebuilding/reconditioning: \$ _____ Cost of spare parts included: \$ _____

Description of rebuilding and/or spare parts: _____

4. Used Aircraft Only.

Have all airworthiness directives been completed? Yes No

If no, describe the regulation or directive permits required for continued operation of the aircraft: _____

Number of cycle hours remaining on the airframe and engines: _____

Months remaining before next maintenance "C" and "D" checks: _____

Names of each previous owner and lessee with the corresponding acquisition dates: _____

Signature: _____ Date: _____

Name: _____ Title: _____

(For insurance program):

Broker: _____ Administrator (if applicable): _____

If you have questions about this questionnaire, please contact the Business Development Division (Telephone: 202-565-3946 or Fax: 202-565-3931). For questions concerning large aircraft, please contact the Transportation Division (Telephone: 202-565-3550 or Fax: 202-565-3558).