



EXPORT-IMPORT BANK OF THE UNITED STATES

APPLICATION for a FINANCIAL INSTITUTION BUYER CREDIT POLICY

(Please Print or Type)

INSURANCE BROKER: If none, insert "none."

APP. NO. _____ (Ex-Im Bank Use Only)

Broker #: _____

Name of Brokerage: _____

Phone #: _____

Contact Person: _____

Fax #: _____

E-Mail: _____

1. APPLICANT:

(Ex-Im use only: Insured #: _____)

Applicant Name: _____

Phone#: _____

Contact person: _____

Fax #: _____

Position Title: _____

E-Mail: _____

Street Address: _____

City: _____

State: _____

Zip Code: _____

Please attach the following information unless you submitted this information within the past 6 months for Policy No. _____.

a. Taxpayer ID #: _____ Duns #: _____ Congressional District: _____ **AND**

b. Market Rating: _____ Rating Agency: _____ Date: _____, **OR**

c. (1) Your most recent published annual report, or audited financial statements.

(2) Your most recent available 10k and 10Q reports.

(3) A credit agency report dated within 6 months. If unavailable, attach check for \$35.00 to cover Ex-Im Bank's cost in ordering report.

(4) How long have you been lending internationally?

(5) To what countries do you actively lend?

(6) How is your foreign loan portfolio broken down between government _____% and private _____% sector buyers?

(7) How often do you visit your overseas buyers?

(8) Attach the manes, titles, and the international lending backgrounds of the individuals responsible for administering Ex-Im policies.

2. TRANSACTION:

a. This insurance application is for, check one, a credit extended by you based on:

your relationship with the Buyer or Guarantor, a Buyer Credit, **or**, your relationship with the exporter, a Supplier Credit.

b. This application is for Comprehensive (Commercial and Political Cover) or Political Only Cover.

c. This application is for a Single Financing or a Revolving Line.

d. Credit limit requested \$ _____

e. Payment terms requested _____.

f. Ex-Im Bank requires a written debt obligation, i.e., promissory note or draft. If none, check here and provide a full description of documentation which constitutes the buyer's debt obligation. _____.

g. Indicate whether negotiating or financing mandate received.

3. BUYER: The "buyer" is the entity which agrees to repay the credit (loan). Refer to Ex-Im Bank's Short Term Credit Standards (EIB99-09) for Buyers to determine the likelihood of approval:

a. This buyer is Sovereign, Non-Sovereign Public Sector, or Private Sector.

(Ex-Im use only: File #: _____)

Buyer Name: _____

Duns #: _____

Contact person: _____

Phone #: _____

Fax #: _____

Position Title: _____

E-Mail: _____

Street Address: _____

City: _____

State/Province: _____

Postal Code: _____

Country: _____

The following information on the buyer is necessary unless the credit is based on a guarantor, if so check here and complete for the guarantor

b. For **all applications** provide in an attachment:

(1) A summary of credit facilities (insured and uninsured) extended by the applicant or the exporter (for Supplier Credits) to this buyer/guarantor specifying the high credit, whether secured or unsecured, and tenor(s) with details on past dues (if applicable), or None.

(2) For **non-sovereign public** or **private** buyers/guarantors on which comprehensive cover is requested, provide the following:

(a) Market Rating: _____ Rating Agency: _____ Date: _____, **OR**

(b) A bank reference not older than 6 months from date of application **and**

(i) 2 Ex-Im Bank Trade Reference forms (EIB99-14) dated within 6 months of the application **and**

(ii) For a credit limit up to \$1 million, the last 2 fiscal year end audited or signed unaudited financial statements with notes.

For a credit limit over \$1 million, provide 3 fiscal year end audited statements with notes and the most recent interim statements with notes if the last fiscal year end is more than 9 months prior to application.

(3) The applicant's credit memorandum on the buyer/guarantor.

(4) Have you visited the buyer/guarantor? No Yes, if yes give date: _____ and attach a copy of your call report.

4. GUARANTOR: The "guarantor" is the entity which agrees to repay the credit if the borrower does not. Complete the information below and provide the information in 3.b. if the credit is based on the guarantor. (Ex-Im use only: File #: _____)

This guarantor is Sovereign, Non-Sovereign Public Sector, or Private Sector.

Guarantor Name: _____	Duns#: _____
Contact person: _____ Phone #: _____	Fax #: _____
Position Title: _____	E-Mail: _____
Street Address: _____	City: _____
State/Province: _____ Postal Code: _____	Country: _____

5. For SUPPLIER CREDITS only:

NOTE: You are **not** required to fill out this section for **Buyer Credits** but, if any information is known, please complete in a, b and c.

a. EXPORTER:

The "exporter" is the entity which contracts with the buyer for the sale of the U.S. items and services. (Ex-Im use only: File #: _____)

Exporter Name: _____	Phone #: _____
Contact person: _____	Fax #: _____
Position Title: _____	E-Mail: _____
Street Address: _____	City: _____
State: _____	Zip Code: _____
Taxpayer ID #: _____ Duns #: _____	Congressional District: _____
Fiscal year ended (mo. & yr.): _____ Gross sales revenue in last fiscal year: \$ _____	# of employees: _____
Standard Industrial Code of business: _____ Indicate (Not Required) if owned by a <input type="checkbox"/> Woman or <input type="checkbox"/> Ethnic Minority, describe: _____	

If "Documentary" cover is desired, check here and attach the following unless the exporter submitted it within the past 6 months for Policy No. _____. Refer to Ex-Im Bank's Short Term Credit Standards (EIB99-09) Exporter Standards for an Enhanced Assignment to determine the likelihood of approval of documentary cover if the exporter, using the US Small Business Administration guidelines, is a small business.

- (1) A bank reference on the exporter dated within 6 months of the application **and**
- (2) 2 trade references on the exporter dated within 6 months of the application **and**
- (3) The last 2 fiscal year financial statements of the exporter as follows:

<u>Claim Payment Limit</u> (Credit Limit x %of cover)	<u>Minimum Requirement</u>
<input type="checkbox"/> \$500,000 or less	signed by an authorized officer of the exporter
<input type="checkbox"/> \$500,001 - \$999,999	reviewed by a CPA with notes attached
<input type="checkbox"/> \$1,000,000 or more	audited by a CPA with opinion and notes attached

NOTE: The net worth, including subordinated shareholder debt, of the exporter must be at least 20% of the Claim Payment Limit.

b. SUPPLIER: The "supplier" is the U.S. entity which produces the items and/or performs the services to be exported.

Check if the supplier is also the exporter or complete the following: (Ex-Im use only: File #: _____)

Supplier Name: _____	Phone #: _____
Contact person: _____	Fax #: _____
Position Title: _____	E-Mail: _____
Street Address: _____	City: _____
State: _____	Zip Code: _____
Taxpayer ID #: _____ Duns #: _____	Congressional District: _____
Fiscal year ended (mo. & yr.): _____ Gross sales revenue in last fiscal year: \$ _____	# of employees: _____
Standard Industrial Code of business: _____ Indicate (Not Required) if owned by a <input type="checkbox"/> Woman or <input type="checkbox"/> Ethnic Minority, describe: _____	

c. PRODUCTS: All applicants should note that there are specific United States content requirements for all transactions and that exporters are required to complete an Exporter's Certificate form EIB-94-07 for "Documentary" cover.

- (1) Products: New Used (If used, complete and attach Used Equipment Questionnaire, EIB-92-63)
- (2) Description of products*: _____
- (3) Are products listed on the United States Munitions List (part 121 of Title 22 of the Code of Federal Regulations)? Yes No
- (4) Is each product produced or manufactured in the United States? Yes No
- (5) Is at least one half of the value, exclusive of price mark-up, exclusively of US origin? Yes No
- (6) Will any value be added to the products after export from the United States? Yes No

If yes please attach an explanation; the transaction may not be eligible for coverage.

* The Borrower, Guarantor, Buyer and End User must be foreign entities in countries for which Ex-Im is able to provide support, see Ex-Im's Country Limitation Schedule (CLS) at www.exim.gov. There may not be trade measures against them under Section 201 of the Trade Act of 1974, see <http://dockets.usitc.gov/eol/public/> click on 201. There may not be trade sanctions in force against them.

Notices

The applicant is hereby notified that information requested by this application is done so under authority of the **Export-Import Bank Act of 1945**, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in Ex-Im Bank being unable to determine eligibility for support. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. Ex-Im Bank may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page).

Public Burden Statement: Reporting for this collection of information is estimated to average 1 hour per response, including reviewing instructions, searching data sources, gathering information, completing, and reviewing the application. Send comments regarding the burden estimate, including suggestions for reducing it, to Office of Management and Budget, Paperwork Reduction Project OMB# 3048-0009, Washington, D.C. 20503.

The information provided will be held confidential subject to the **Freedom of Information Act** (5 USC 552) the **Privacy Act of 1974** (5 USC 552a), and the **Right to Financial Privacy Act of 1978** (12 USC 3401), except as otherwise required by law. Note that the Right to Financial Privacy Act of 1978 provides that Ex-Im Bank may transfer financial records included in an application for an insurance policy, or concerning a previously approved insurance policy, to another Government authority as necessary to process, service or foreclose on an insurance policy, or collect on a defaulted insurance policy.

END