



Richard Johnson  
Welder

# Aquatech International Corporation

Aquatech International Corporation in Canonsburg, Pa., is a leader in providing industrial water and wastewater treatment solutions through its engineered systems, products and services. Aquatech, a mid-sized company, has been using Ex-Im Bank's working capital guarantee for the past five years to expand its exports to international markets in Asia, the Middle East and Latin America.

With the additional working capital that Ex-Im Bank facilitates, Aquatech has been able to increase its exports to

Singapore, South Korea, China and other markets. The company has grown at an average annual rate of greater than 10 percent over the past 15 years. Even during the economic downturn following September 11, 2001, Aquatech's exports helped the company to retain U.S. jobs and recover quickly to a position of continuing growth.

Aquatech has an Ex-Im Bank-guaranteed revolving working capital line of credit of several million dollars from Citizen's Bank in Pittsburgh, Pa., an Ex-Im Bank delegated authority lender that can commit the Bank's guarantee at the time the loan is processed.

Among the projects that Aquatech has successfully completed with the assistance of Ex-Im Bank's working capital financing is a major wastewater recycling treatment plant in Singapore. Aquatech designed and built the Jewel facility that treats secondary treated sewage effluent and industrial wastewater, purifying it for industrial reuse and reducing demand on the public water system.

Ex-Im Bank's working capital financing has also helped the company to compete successfully for water projects for a major petrochemical facility in China for Shell and China National Offshore Oil Corporation (CNOOC) and LG Electronics in South Korea for the supply of ultra-pure water for microelectronics applications. The company is currently executing and developing several desalination projects in the Middle East and other markets.

In addition to its engineered solutions, Aquatech also provides pre-engineered systems, products and ongoing end-user services for the life of the facility. The company has more than 300 employees working in the United States and in support offices in Canada, Mexico, India, China and Korea.

	<b>U S A</b>	<b>EXPORTS TO</b> Asia, Middle East, Latin America	<b>COMPANY</b> <b>AQUATECH INTERNATIONAL CORPORATION</b>
	<b>GIVEN NAME (Left)</b> Venkee Sharma	<b>CITY/STATE</b> Canonsburg, PA	<b>MANUFACTURES</b> Water and Wastewater Treatment Solutions
	<b>TITLE</b> President and CEO		
	<b>SIGNATURE</b> <i>Venkee Sharma</i>		
	<b>GIVEN NAME (Center)</b> Chandra Sharma		
	<b>TITLE</b> Chairman		
<b>GIVEN NAME (Right)</b> Devesh Sharma			
<b>TITLE</b> Vice President			
<b>AUTHORITY</b>			

*“Ex-Im Bank’s working capital guarantee financing has helped us to be more competitive. Being able to strike a balance of domestic and export business has enabled us to support our clients worldwide and remain a growth company.”*

**Venkee Sharma**  
President and CEO

*Aquatech International Corporation*