



Export-Import Bank of the United States

The Official Export Credit Agency of the U.S. Government

Ex-Im Bank is an independent, self-sustaining federal agency with a mission of creating and maintaining jobs in the United States. It assumes the credit and country risks the private sector is unable or unwilling to accept. In FY 2012, the Bank supported approximately 255,000 U.S. jobs at 3,400 companies.

The Bank helps U.S. exporters compete with export financing provided by foreign governments on behalf of their companies. The agency supports a variety of industries and covers over 175 countries.

FY 2012 Highlights

- Nearly \$35.8 billion in export financing - a fourth straight record-breaking year that
- Supported \$50 billion of export sales
- \$6.1 billion in small-business authorizations
- 85% of total agency transactions benefit small business
- 16.5% increase in authorizations for minority- and woman-owned businesses

**The Bank has achieved these results at
no cost to the American taxpayer.
It has sent \$1.6 billion to the U.S. Treasury
over the past five years.**

(over)



SMALL BUSINESS
GLOBAL ACCESS
your competitive edge

Global Access for Small Business

is a top priority initiative of Ex-Im Bank aimed at increasing the international sales of small businesses through greater availability of export finance and expanded customer focus.

Goals

Ex-Im Bank has aligned its goals for with President Obama's National Export Initiative and his objective to double U.S. exports by 2015. The agency plans to:

- Approve at least \$30 billion in transactions
- Double its annual volume from \$4.5 billion to \$9 billion
- Support a cumulative total of \$58 billion in sales
- Add a total of 5,000 small businesses to the Bank's portfolio

Customer Focus

To help more businesses increase sales and jobs, the Bank has developed new risk and credit products that meet unique exporter needs. The agency is also simplifying and expediting transaction procedures, conducting forums and webinars, and other outreach efforts to increase exports.

Express Insurance: Provides a five-day turnaround with a streamlined application – great for first-time customers.

Supply Chain Financing: Increases liquidity for small companies that are suppliers to U.S. exporters.

Renewable Express: Provides project financing for small-scale renewable-power projects.

Small Business Web Portal: Simplifies the small business user experience by making it easier to understand how export finance transactions work and how the Bank can assist them. Visit <http://exim.gov/smallbusiness>.

